

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V
1	Pacifica Foundation - KPFA																				
2	Income Statement																				
3	For the Ten Months Ending July 31, 2016 Actuals with FY16 YTD Projections																				
4																					
5	Accounts	Fiscal Year 2016 - October '15 to July 31, 2016 - ACTUALS										Y-T-D (10 mo) Budget to Actual Variances			FY16 YTD PROJECTED	FY16 YTD BUDGET	Projected to Budget Variances				
6		Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	FY16 10 Mo YTD	Budget	Var \$	Var %	10mo Act + 2mo Projected		Var \$	Var %		
7																					
8	Revenue:																				
9	Listener Support	261,925	79,753	430,791	62,062	202,410	332,378	94,841	353,917	188,647	124,793	2,131,517	2,243,046	(111,529)	(5.0%)	2,543,474	2,655,003	(111,529)	(4.2%)		
10	Website Income	3,072	5,576	6,841	3,241	7,311	2,129	4,802	4,122	6,051	12,942	56,088	86,396	(30,308)	(35.1%)	68,779	99,087	(30,308)	(30.6%)		
11	Corporate Match	100					123	35	405			663	4,490	(3,827)	(85.2%)	1,561	5,386	(3,825)	(71.0%)		
12	Major Donor Income >\$1K/Yr							10,000	35,406	4,584	18,887	68,877	177,927	(109,050)	(61.3%)	68,877	200,000	(131,123)	(65.6%)		
13	Donations	8,228	8,203	47,280	7,224	4,274	8,474	13,283	25,440	8,077	5,261	135,745	155,686	(19,941)	(12.8%)	155,059	175,000	(19,941)	(11.4%)		
14	Car Donations	7,057	2,495	12,933	2,614	1,224	2,585	4,018	694	2,686	789	37,096	38,368	(1,272)	(3.3%)	44,769	46,038	(1,269)	(2.8%)		
15	Community Events Income	33,958	4,875	4,464		57	18,514	53	23,267	7,073	41	92,301	51,210	41,091	80.2%	102,543	61,451	41,092	66.9%		
16	Crafts Fair Income			28,497	7,621					10,000		46,118	50,000	(3,882)	(7.8%)	46,118	50,000	(3,882)	(7.8%)		
17	Miscellaneous/Other Income	1,605	1,605	2,005	1,655	2,355	1,855	2,055	1,755	2,055	1,955	18,900	21,290	(2,390)	(11.2%)	23,157	25,545	(2,388)	(9.3%)		
18	Interest Income												20,000	(20,000)	(100.0%)	-	20,000	(20,000)	(100.0%)		
19																					
20	Total Revenue	315,945	102,507	532,812	84,417	217,632	366,058	129,087	445,006	229,173	164,667	2,587,305	2,848,413	(261,108)	(9.2%)	3,054,337	3,337,510	(283,173)	(8.5%)		
21																					
22																					
23	Expenses:																				
24	Personnel Costs	147,421	150,468	159,677	153,624	158,978	165,404	155,199	161,749	162,813	161,001	1,576,335	1,584,079	(7,744)	(0.5%)	1,898,340	1,901,084	(2,744)	(0.1%)		
25	Board Expenses	2,000	15,340	1,165	587		5,474			1,548	1,590	27,703	43,500	(15,797)	(36.3%)	28,003	43,800	(15,797)	(36.1%)		
26	Administration Expenses	31,829	24,747	45,656	25,678	34,260	42,023	35,542	37,297	28,853	33,149	339,034	357,422	(18,388)	(5.1%)	402,652	417,143	(14,491)	(3.5%)		
27	Programming Expenses	23,803	6,123	13,689	11,066	6,831	9,955	14,297	13,889	9,581	11,922	121,155	122,620	(1,465)	(1.2%)	148,526	147,609	917	0.6%		
28	Development Expenses	36,201	24,882	29,623	36,051	19,840	57,959	18,039	32,726	56,672	19,269	331,262	366,982	(35,720)	(9.7%)	391,767	425,536	(33,769)	(7.9%)		
29	Community/Special Events	8,982	6,073	421	1,390	280	7,070	8,451	1,742	2,289		36,698	25,000	11,698	46.8%	41,498	29,800	11,698	39.3%		
30																					
31	Total Operating Expenses	250,237	227,633	250,231	228,395	220,189	287,884	231,529	247,403	261,757	226,931	2,432,188	2,499,603	(67,415)	(2.7%)	2,910,787	2,964,972	(54,185)	(1.8%)		
32																					
33		-	-	-	-	-	-	-	-	-	-	-	-	0		-	-	-	-		

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	
5	Accounts	Fiscal Year 2016 - October '15 to July 31, 2016 - ACTUALS											Y-T-D (10 mo) Budget to Actual Variances			FY16 YTD PROJECTED	FY16 YTD BUDGET	Projected to Budget Variances				
6		Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	FY16 10 Mo YTD	Budget	Var \$	Var %	10mo Act + 2mo Projected		Var \$	Var %			
34	Central Services																					
35	C/Svs Exp - PNO	34,666	34,666	34,666	34,666	34,666	34,666	34,666	34,666	34,666	346,660	346,660						415,992	415,992			
36	C/Svs Exp - PRA	4,622	4,622	4,622	4,622	4,622	4,622	4,622	4,622	4,622	46,220	46,220						55,464	55,464			
37																						
38	Central Services	39,288	39,288	39,288	39,288	39,288	39,288	39,288	39,288	39,288	392,880	392,880	-	0.0%				471,456	471,456	-	0.0%	
39																						
40	Total Expenses	289,525	266,921	289,519	267,683	259,477	327,172	270,817	286,691	301,045	266,219	2,825,068	2,892,483	(67,415)	(2.3%)				3,382,243	3,436,428	(54,185)	(1.6%)
41																						
42	Net Income (Loss)	26,420	(164,414)	243,293	(183,266)	(41,845)	38,886	(141,730)	158,316	(71,872)	(101,551)	(237,763)	(44,070)	(193,693)	-6.8%				(327,906)	(98,918)	(228,988)	231.5%
43	Depreciation (Admin Exp)	8,577	8,577	8,577	8,577	8,577	8,577	8,577	8,577	8,338	8,318	85,272	85,272	-				102,426	102,923	(497)	(0.5%)	
44																						
45	Net Inc (Loss) w/o Depreciation	34,997	(155,837)	251,870	(174,689)	(33,268)	47,463	(133,153)	166,893	(63,534)	(93,233)	(152,492)	41,202	(193,693)	(470.1%)				(225,481)	4,005	(229,486)	(5,730.0%)
46																						
47																						
48																						
49																						
50	EXPENSES DETAILS																					
51	Salaries and Related Expenses																					
52	Salaries	111,629	107,058	119,109	109,356	115,798	119,561	112,762	118,369	117,883	117,278	1,148,803	1,121,950	26,853	2.4%				1,377,053	1,345,198	31,855	2.4%
53	Payroll Taxes - FICA & SUI	8,513	8,162	9,092	14,773	14,313	11,819	9,853	10,007	9,951	9,660	106,143	106,799	(656)	(0.6%)				124,356	125,011	(655)	(0.5%)
54	Pension Contributions	2,233	2,141	2,376	2,187	2,316	2,391	2,255	2,367	2,358	2,346	22,970	22,938	32	0.1%				27,535	27,504	31	0.1%
55	403B Contributions	1,329	2,077	1,442	1,441	1,481	1,476	1,468	1,524	1,595	1,559	15,392	17,204	(1,812)	(10.5%)				18,816	20,628	(1,812)	(8.8%)
56	Health Benefits	23,718	30,780	27,658	25,868	25,069	29,156	28,861	29,482	31,026	30,158	281,777	311,988	(30,211)	(9.7%)				348,691	378,903	(30,212)	(8.0%)
57	Child Care		250				1,000					1,250	3,200	(1,950)	(60.9%)				1,890	3,840	(1,950)	(50.8%)
58																						
59	Total Salaries & Related Expenses	147,421	150,468	159,677	153,624	158,978	165,404	155,199	161,749	162,813	161,001	1,576,335	1,584,079	(7,744)	(0.5%)				1,898,341	1,901,084	(2,743)	(0.1%)
60																						
61																						

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V
5	Accounts	Fiscal Year 2016 - October '15 to July 31, 2016 - ACTUALS											Y-T-D (10 mo) Budget to Actual Variances			FY16 YTD PROJECTED	FY16 YTD BUDGET	Projected to Budget Variances			
6		Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	FY16 10 Mo YTD	Budget	Var \$	Var %	10mo Act + 2mo Projected		Var \$	Var %		
62	Board Expenses																				
63	Board Meeting & Travel			165							165		165				165	-	165		
64	Local Brd /Loc Advisory Brd Exp		212		587		474			90	1,362	1,500	(138)	(9.2%)	1,662	1,800	(138)	(7.7%)			
65	Board Election Exp	2,000	15,128	1,000			5,000		1,548	1,500	26,176	42,000	(15,824)	(37.7%)	26,176	42,000	(15,824)	(37.7%)			
66																					
67																					
68	Total Local Board & Election Expenses	2,000	15,340	1,165	587	-	5,474	-	-	1,548	1,590	27,703	43,500	(15,797)	(36.3%)	28,003	43,800	(15,797)	(36.1%)		
69																					
70																					
71	Administrative Expenses																				
72	Telephones	7,534	4,528	14,168	5,126	11,059	9,444	9,216	10,226	7,612	8,264	87,178	68,442	18,736	27.4%	102,896	82,131	20,765	25.3%		
73	Internet/Cable	2,373	2,370	2,382	2,338	2,338	2,370	2,362	2,362	2,383	2,374	23,651	28,537	(4,886)	(17.1%)	28,556	34,245	(5,689)	(16.6%)		
74	Postage, USPS, FedEx, UPS	68	26	45	791	415	1,446	(683)	111	239	134	2,591	1,396	1,195	85.6%	2,732	1,610	1,122	69.7%		
75	Asso. Dues, Periodicals	395			12						100	507	5,350	(4,843)	(90.5%)	807	5,650	(4,843)	(85.7%)		
76	Consultant/Temps/Contractuals		500	500	1,000	500	4,975	1,000	500	500	1,150	10,625		10,625		10,625	-	10,625			
77	Insurance Expense						2,575		2,222	1,058	1,058	6,913	22,500	(15,587)	(69.3%)	6,913	22,500	(15,587)	(69.3%)		
78	Interest/Bank Charges	1,251	1,091	1,521	1,409	1,435	1,418	1,265	1,485	1,368	1,281	13,522	15,798	(2,276)	(14.4%)	16,280	18,556	(2,276)	(12.3%)		
79	Conference / Training					48						48	8,333	(8,285)	(99.4%)	1,715	10,000	(8,285)	(82.9%)		
80	Travel	318	328	318	687	276	513	144	144	256	1,941	4,924	4,525	399	8.8%	5,829	5,430	399	7.3%		
81	Office Exp & Supplies	1,581	30	1,031	789	1,391	882	1,237	761	142	(79)	7,767	4,258	3,509	82.4%	8,619	5,110	3,509	68.7%		
82	Computer Supplies/Maintenance	181					1,450	359	108			2,098	23,116	(21,018)	(90.9%)	4,721	25,739	(21,018)	(81.7%)		
83	Taxes, Fees	11	20	7,279		17	432	7,299	20	267	44	15,389	14,600	789	5.4%	15,389	14,600	789	5.4%		
84	Rent/Lease-Equip	778	681	681	705	705	705	705	705	705	764	7,131	6,360	771	12.1%	8,403	7,632	771	10.1%		
85	Utilities - Office	6,496	1,899	6,113	1,872	4,475	4,092	2,641	3,021	3,476	2,995	37,079	31,185	5,894	18.9%	44,822	35,686	9,136	25.6%		
86	Gen Repairs/Maint	2,241	4,697	2,818	2,372	2,562	2,793	1,375	7,055	2,510	4,592	33,015	36,693	(3,678)	(10.0%)	40,354	44,032	(3,678)	(8.4%)		
87	Depreciation Expense	8,577	8,577	8,577	8,577	8,577	8,577	8,577	8,577	8,338	8,318	85,272	85,272	(0)	(0.0%)	102,426	102,923	(497)	(0.5%)		
88	Personnel Search/Moving Exp					75						75	225	(150)	(66.7%)	150	300	(150)	(50.0%)		
89	Other Admin Exp	26	0	223		387	353	46			212	1,250	832	418	50.2%	1,417	1,000	417	41.7%		
90																					
91	Total Administrative Expenses	31,829	24,747	45,656	25,678	34,260	42,023	35,542	37,297	28,853	33,149	339,034	357,422	(18,388)	(5.1%)	402,653	417,144	(14,491)	(3.5%)		
92																					
93	Programming Expenses																				
94	News Services/Stringers	6,084	1,585	6,542	5,225	1,540	1,594	5,230	5,074	3,114	5,230	41,215	30,400	10,815	35.6%	49,415	38,600	10,815	28.0%		
95	Programming	99		198	161	99	1,813	1,060	135			3,565	5,757	(2,192)	(38.1%)	4,717	6,909	(2,192)	(31.7%)		
96	CAC Training Expense/Apprenticeship		39									39	2,500	(2,461)	(98.4%)	539	3,000	(2,461)	(82.0%)		
97	NFCB, Convention																				
98	Satellite Fee-NewsUplink/Downlink	9,413	460	460	460	460	460	460	460			12,633	4,600	8,033	174.6%	13,553	5,520	8,033	145.5%		

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V
5	Accounts	Fiscal Year 2016 - October '15 to July 31, 2016 - ACTUALS										Y-T-D (10 mo) Budget to Actual Variances			FY16 YTD PROJECTED	FY16 YTD BUDGET	Projected to Budget Variances				
6		Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	FY16 10 Mo YTD	Budget	Var \$	Var %	10mo Act + 2mo Projected		Var \$	Var %		
99	Maintenance-Tech/Wire Supplies	2,453	54		785	193	643	1,900	44		149	6,222	15,646	(9,424)	(60.2%)	8,397	15,658	(7,261)	(46.4%)		
100	Web-Site Expenses	907		6,488	794	4,539	1,388	1,841	3,598	1,183	1,376	22,115	22,500	(386)	(1.7%)	26,615	27,000	(386)	(1.4%)		
101	Tapes/Supplies/Restoration											-				118	706	(588)	(83.3%)		
102	Rent -Tower																				
103	Utilities -Tower	4,847	3,985		3,640		4,058	3,807	4,578	5,284	5,167	35,366	41,217	(5,851)	(14.2%)	45,172	50,216	(5,044)	(10.0%)		
104																					
105	Total Programming Expenses	23,803	6,123	13,689	11,066	6,831	9,955	14,297	13,889	9,581	11,922	121,155	122,620	(1,465)	(1.2%)	148,526	147,609	917	0.6%		
106																					
107												-		0		-		-			
108	Development Expenses																				
109	Credit Card Discount Fees	5,386	7,268	8,297	1,633	560	3,665	6,336	2,468	6,201	2,927	44,741	44,732	9	0.0%	52,732	52,724	8	0.0%		
110	Direct Mail-Printing		923	5,551		4,484	2,660				6,987	20,605	11,941	8,664	72.6%	24,552	15,888	8,664	54.5%		
111	Direct Mail-Postage				5,000						2,728	7,728	7,885	(157)	(2.0%)	10,334	10,491	(157)	(1.5%)		
112	Caging Costs/Subs Svcs		1,645	5,147	2,304	2,361	2,992		4,427	2,413	1,958	23,246	17,163	6,083	35.4%	27,083	21,000	6,083	29.0%		
113	Postage-Dev/Mailing Svcs	1,141	1,571	2,199	4,919	4,931	6,541	(1,336)	9,233	4,757	2,533	36,488	31,546	4,942	15.7%	42,855	37,914	4,941	13.0%		
114	Printing, Mktg, Subs Supplies	466	1,601	792	1,366	796	732	109	4,089	563	(7)	10,505	13,936	(3,431)	(24.6%)	13,271	16,699	(3,428)	(20.5%)		
115	Development Exp	100		312		16						429	15,670	(15,241)	(97.3%)	1,962	17,200	(15,238)	(88.6%)		
116	Premiums from PRA	1,812					2,230		131	1,707		5,881	7,784	(1,903)	(24.4%)	7,109	9,012	(1,903)	(21.1%)		
117	Premiums from Other Vendors	21,512	8,086	770	20,699	3,117	34,859	6,179	12,087	29,050	1,945	138,305	147,884	(9,579)	(6.5%)	161,641	171,220	(9,579)	(5.6%)		
118	Premiums-Shipping	1,739	3,788	965	137	75	(735)	6,713	529	3,663	198	17,072	19,459	(2,387)	(12.3%)	20,143	22,529	(2,386)	(10.6%)		
119	Telemarketing											-		-		-		-			
120	Fund Drive / Tele Mktg Exp	4,046		5,591	(7)	3,500	5,015	39	(239)	8,319		26,264	48,982	(22,718)	(46.4%)	30,087	50,858	(20,771)	(40.8%)		
121																					
122	Total Development Expenses	36,201	24,882	29,623	36,051	19,840	57,959	18,039	32,726	56,672	19,269	331,262	366,982	(35,720)	(9.8%)	391,767	425,535	(33,768)	(7.9%)		
123																					
124												-		(0)		-		-			
125	Community Events																				
126	Community Events Exp	8,903	6,073	320	1,390	280	7,070	8,451	1,260	2,266		36,012	24,000	12,012	50.0%	40,812	28,800	12,012	41.7%		
127	Crafts Fair Expenses	79		101								686	1,000	(314)	(31.4%)	686	1,000	(314)	(31.4%)		
128																					
129	Total Comm. Events Expenses	8,982	6,073	421	1,390	280	7,070	8,451	1,742	2,289		36,698	25,000	11,698	46.8%	41,498	29,800	11,698	39.3%		
130																					
131												-		-		-		-			
132																					
133																					
134																					
135																					
136																					
137																					
138																					
139																					

Comm. Events Summary	FY16 10 Mo YTD Actual to Budget				FY16 YTD Projected to Budget			
	ACTUAL	BUDGET	VAR \$	Var %	ACTUAL	BUDGET	VAR \$	Var %
Income	138,419	101,210	37,209	36.8%	148,661	111,451	37,210	33.4%
Expenses	(36,698)	(25,000)	(11,698)	46.8%	(41,498)	(29,800)	(11,698)	39.3%
Net Income (Loss)	101,721	76,210	25,511	33.5%	190,160	141,251	48,909	34.6%