

	A	B	C	D	E	F	G	H	I	J	K	L
2	NOTE: Surplus is NET of the CPB \$8K penalty allocated to the unrestricted portion of the grant.		Surplus			Surplus			Surplus			Surplus
3			69,834	(35,913)		33,920	(1,404)		32,516	(10,235)		22,281
4	PACIFICA / KPFA FY2013 BUDGET (TOTALS) LSB-to-NFC COMPARISON		LSB APPROVED 8/4/12	Adj #1		PRESENTED TO NFC 8/30/12	Adj #2		NFC MODIFIED 9/5/12	Adj #3		PRESENTED TO PNB 9/27/12
5			FY2013			FY2013			FY2013			FY2013
7	REVENUE											
8	5000	Listener Support	2,680,476	(33,488)		2,646,988	(100,000)		2,546,984		5	2,546,989
9	Decr from LSB version due to: (#1) Adjusted allocation to Fresno & L.A., (#2) Rev Reductions as mandated by NFC.											
10	5020	Corporate Match	6,750	(1,050)		5,700			5,700		-	5,700
11	Decr from LSB version after NFC initial review.											
12	5011	Website Income	90,000	-		90,000			90,000		-	90,000
13	Income received outside of fund drives, recognized as donations like #5001 & #5752 by KPFA and booked to #5011 through MemSys revenue code WEB.											
14	5752	Major Donor (>\$1K per donor)	205,200	-		205,200	(100,000)		105,200	(3,200)		102,000
15	Decr from LSB version due to reduction as mandated by NFC.											
16	5001	Donation (<\$1K per donor)	136,800	-		136,800			136,800		-	136,800
17	ALL Donations Sub-Totals		432,000	-		432,000	(100,000)		332,000	(3,200)		328,800
18	5002	Donation-Moving / Capital Campaign	-	-		-			-		-	-
19	5770	Car Donations	54,000	-		54,000			54,000		-	54,000
20	5750	Community/Special Events	77,850	-		77,850			77,850		-	77,850
21	5760	Crafts/Fairs	149,160	-		149,160			149,160		-	149,160
22	5801	Grants - CPB CSG	147,400	-		147,400			147,400		-	147,400
23	5802	Grants - CPB NPPAG	54,600	-		54,600			54,600		-	54,600
24	5800	Grant Income - Others	8,040	(8,040)		-			-		-	-
25	5805	Grants, Non - Operating	8,040	(8,040)		-			-		-	-
26	5810	Grants - Restricted	8,040	(8,040)		-			-		-	-
27	All Grant Income deleted from LSB version after NFC initial review.											
28	5040	Restrictd Contributn-Spl Proj	-	-		-			-		-	-
29	5599	Miscellaneous / Other Income	26,400	(4,400)		22,000			22,000		-	22,000
30	Decr from LSB version after NFC initial review.											
31	5600	Interest Income	-	-		-			-		-	-
33	Total Revenue		3,652,756	(63,058)		3,589,698	(200,000)		3,389,694	(3,195)		3,386,499
34	EXPENSES											
36		Personnel Costs	1,858,430	(25,084)		1,833,346	(129,000)		1,704,346	3,230		1,707,576
37	Decr from LSB version due to: (#1) Over estimate of 403B match in the PNO budget template, (#2) Reductions of \$120K as mandated by NFC; Add'l \$10K adjustment for 403B over estimate.											
38		Board Expenses	33,200	-		33,200	-		33,200		-	33,200
39		Administrative Expenses	511,665	(5,610)		506,056	(12,181)		493,875	599		494,474
40	Decr from LSB version: (#1) reduction primarily in estimated legal exp due to pmts being made in FY2012, (#2) reduction as mandated by NFC to Repairs & Maint (15%) & Comp Maint (\$5.4K)											
41		Programming Expenses	203,860	11,751		215,611	(19,680)		195,931	(5,017)		190,914
42	Differences from LSB version (#1) Incr primarily due to add'l training exp allocation as requested by IGM, (#2) Decr due to reduction in News Svc (\$15K) & Web Site (\$4.5K) Exps as mandated by NFC.											
43		Development Expenses	344,368	(2,783)		341,585	(18,238)		323,348	8,228		331,576
44	Decr from LSB version due to reduction in Premium & Related Exps as a result of: (#1) Reallocation of Fresno & L.A. percentage, (#2) NFC review and \$100K reduction in Listener Support as mandated by NFC.											
45		Community Event Expenses	108,705	-		108,705	-		108,705		-	108,705

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4	PACIFICA / KPFA FY2013 BUDGET (TOTALS) LSB-to-NFC COMPARISON		LSB APPROVED 8/4/12	Adj #1		PRESENTED TO NFC 8/30/12	Adj #2		NFC MODIFIED 9/5/12	Adj #3		PRESENTED TO PNB 9/27/12
5			FY2013			FY2013			FY2013			FY2013
47	Total Operating Expense		3,060,229	(21,726)		3,038,503	(179,098)		2,859,405	7,040		2,866,445
48										2,802,627		
49												
50	Income (Loss) Before Shared Svs.		592,527	(41,332)		551,194	(20,902)		530,289	(10,235)		520,054
51	6400	Pacifica N.O. 17% of Lis Supp	455,681	(4,724)		450,957	(17,000)		433,956	-		433,956
52	6412	Pacifica R.A. 2.5% of Lis Supp	67,012	(695)		66,317	(2,500)		63,817	-		63,817
53	Total Shared Svs for L/S & Corp Match		522,693	(5,419)		517,274	(19,500)		497,773	-		497,773
54	Total Expenses		3,582,922	(27,145)		3,555,778	(198,598)		3,357,178	7,040		3,364,218
55	Net Income (Net Loss)		69,834	(35,913)		33,920	(1,402)		32,516	(10,235)		22,281
56	<u>Capital Items:</u>											
57	1300	Furniture & Fixtures	-	-		-	-		-	-		-
58	1310	Office Equipment	-	-		-	-		-	-		-
59	1330	Telephone System	-	-		-	-		-	-		-
60	1350	Computers	-	-		-	-		-	-		-
61	1400	Broadcast/TechEquip	-	-		-	-		-	-		-
62	1410	KU-ISDN Equipment	-	-		-	-		-	-		-
63	1420	Transmitter Equipment	-	-		-	-		-	-		-
64	1450	Antenna	-	-		-	-		-	-		-
65	1500	Leasehold Improvement	-	-		-	-		-	-		-
66	1510	Building Improvement	-	-		-	-		-	-		-
67	Total Capital Items & Moving Exp.		-	-		-	-		-	-		-
68	Surplus (Deficit)		69,834	(35,913)		33,920	(1,402)		32,516	(10,235)		22,281
69												
70												
71	EXPENSE DETAILS											
72	<u>Personnel Costs</u>											
74	6000	Gross Salaries	1,250,776	-		1,250,776	-		1,250,776	(90,757)		1,160,018
75	BUDGET CUTS MANDATED BY NFC		-	-		-	(119,000)		(119,000)	119,000		-
76	6100	Payroll Tax - FICA	95,947	-		95,947	-		95,947	(527)		95,420
77	6101	Payroll Taxes - SUI	20,254	-		20,254	-		20,254	(899)		19,354
78	6102	Pension Expense	25,084	-		25,084	-		25,084	(10,672)		14,412
79	6103	403B Contribution	50,168	(25,084)		25,084	(10,000)		15,084	10,000		25,084
80	6200	Health Benefits	414,402	-		414,402	-		414,402	(22,915)		391,487
81	6201 6202	Child Care/Parking	1,800	-		1,800	-		1,800	-		1,800
83	Personnel Costs		1,858,430	(25,084)		1,833,346	(129,000)		1,704,346	3,230		1,707,576
84												
85	<u>Local Board / Election Exp:</u>											
86	6591	Local Station Board (LSB) Exp	2,400	-		2,400	-		2,400	-		2,400
87	6595	LSB Election Expenses	30,800	-		30,800	-		30,800	-		30,800
88	6592	Local Advisory Board (LAB) Exp.	-	-		-	-		-	-		-
89	TotalLocalBoardExp		33,200	-		33,200	-		33,200	-		33,200
90												
91	<u>Administrative Expenses</u>											
93	6219+6620	Property Tax / State Fees	10,221	-		10,221	-		10,221	-		10,221
94	6300-6303	Consultants	41,802	-		41,802	-		41,802	-		41,802
95	6446/ 6536/ 6860/ 6865	OutsideServices/PayrollChrgs, etc	-	-		-	-		-	-		-

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5			FY2013			FY2013			FY2013			FY2013
96	6500+6501	Telephone & Radio Lines Exps	42,973	2,554		45,528	-		45,528	-		45,528
97	6504	Internet / Cable	33,185	-		33,185	-		33,185	-		33,185
98	6510	Postage - Office	3,936	70		4,006	-		4,006	-		4,006
99	6511	Delivery / FedEx / UPS	300	-		300	-		300	-		300
100	6520	Association Dues/Periodicals	6,000	-		6,000	-		6,000	-		6,000
101	6530	Professional/Legal Fees	105,000	(8,000)		97,000	-		97,000	-		97,000
102	6531	Insurance Expense	13,000	-		13,000	-		13,000	-		13,000
103	6560	Interest Expense	-	-		-	-		-	-		-
104	6570	Bank Charges	12,000	-		12,000	-		12,000	-		12,000
105	6573	Meeting Expense	300	-		300	-		300	-		300
106	6580	Travel	1,800	-		1,800	-		1,800	-		1,800
107	6581	Local Travel, Mileage	3,864	-		3,864	-		3,864	-		3,864
108	6600	Office & Supplies Expense	3,500	-		3,500	-		3,500	-		3,500
109	6602	Printing, Administration	-	-		-	-		-	-		-
110	6610+6664	Office Rent / Property Rent	-	-		-	-		-	-		-
111	6631	Rent and Lease of Equipment	7,407	-		7,407	-		7,407	-		7,407
112	6635	Storage Rental	-	-		-	-		-	-		-
113	6640	Utilities - Office	29,399	124		29,524	-		29,524	-		29,524
114	6650	Repairs and Maintenance	45,563	(359)		45,204	(6,781)		38,424	1,199		39,623
115	6655	Depreciation	114,600	-		114,600	-		114,600	-		114,600
116	6660	Other Admin Expense	96	-		96	-		96	-		96
117	6661	Moving Expenses	-	-		-	-		-	-		-
118	6662	Personnel Search	720	-		720	-		720	-		720
119	6665	Computer Maintenance	36,000	-		36,000	(5,400)		30,600	(600)		30,000
120	6742	Computer Supplies, Printer Ink	-	-		-	-		-	-		-
121	6900	Settlement-Legal	-	-		-	-		-	-		-
122	6910	Fines & Penalty Fees	-	-		-	-		-	-		-
124	Administrative Expenses		511,665	(5,610)		506,056	(12,181)		493,875	599		494,474
125												
126												
127	Administrative & Board Expenses		544,865	(5,610)		539,256	(12,181)		527,075	599		527,674
128												
129												
130	Programming Expenses											
132	6571	Conference/Training	1,788	11,712		13,500	-		13,500	-		13,500
133	6575	NFCB Dues / Convention	4,000	-		4,000	-		4,000	-		4,000
134	6630	Tower Rent	1,440	-		1,440	-		1,440	-		1,440
135	6641	Utilities - Tower	46,653	-		46,653	-		46,653	-		46,653
136	6666	CAC Training Expense	2,000	-		2,000	-		2,000	-		2,000
137	6669	Audioport Expenses	-	-		-	-		-	-		-
138	6670	News Services-AP, Reuters	38,897	-		38,897	(15,000)		23,897	(4,897)		19,000
139	6671	News Dept / Stringers	-	-		-	-		-	-		-
140	6673	Satellite Fee	5,520	-		5,520	-		5,520	-		5,520
141	6680	Maintenance - Technical	7,802	39		7,841	-		7,841	-		7,841
142	6681	Maintenance - Engineering	-	-		-	-		-	-		-
143	6690	Pre-Recorded Material	-	-		-	-		-	-		-

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5			FY2013			FY2013			FY2013			FY2013
144	6698	Web-Site Expenses	31,200	-		31,200	(4,680)		26,520	(120)		26,400
145	6700	Tapes and Supplies	1,000	-		1,000	-		1,000	-		1,000
146	6701	Other Programming	6,960	-		6,960	-		6,960	-		6,960
147	6702	F S R N	54,600	-		54,600	-		54,600	-		54,600
148	6703	Special Programming-PreEmp	2,000	-		2,000	-		2,000	-		2,000
149	6806	Non-Operating Grant Exp	-	-		-	-		-	-		-
151	Total Programming Expenses		203,860	11,751		215,611	(19,680)		195,931	(5,017)		190,914
152									(0)			
153	Development Expenses											
155	6413	Premiums - from PRA	5,742	(72)		5,671	(214)		5,456	214		5,671
156	6576	Credit Card Discount Fee	44,544	(626)		43,918	(1,716)		42,203	1,716		43,918
157	6712	Mail Renewals - Printing	10,887	-		10,887	-		10,887	-		10,887
158	6721	TeleMarketing	-	-		-	-		-	-		-
159	6730	Caging/Subsription Services	19,200	-		19,200	-		19,200	-		19,200
160	6731	Postage - Mktg / Promotions	-	-		-	-		-	-		-
161	6732	Mail Renewals - Postage	28,168	-		28,168	-		28,168	-		28,168
162	6733	Mail Services-Subscriptions	12,120	-		12,120	-		12,120	-		12,120
163	6734	Mailing Services-Mktg/Promo	-	-		-	-		-	-		-
164	6735	Postage - Subscriptions	-	-		-	-		-	-		-
165	6740	Subscriptions Supplies	7,600	27		7,627	-		7,627	-		7,627
166	6750	Premiums - Other Vendors	158,325	(1,978)		156,347	(15,907)		140,440	5,897		146,337
167	6752	Premium Packaging/Shipping	10,754	(134)		10,619	(401)		10,218	401		10,619
168	6760	Advertising / Promotions	1,440	-		1,440	-		1,440	-		1,440
169	6771	Direct Mail - Printing	20,320	-		20,320	-		20,320	-		20,320
170	6772	Direct Mail - Postage	18,869	-		18,869	-		18,869	-		18,869
171	6780	Other Development Costs	2,500	-		2,500	-		2,500	-		2,500
172	6781	Major Donor Expense	2,400	-		2,400	-		2,400	-		2,400
173	6710+6711	Printing - Marketing/Promo	-	-		-	-		-	-		-
174	6751+6720	Fund Drive Expenses	1,500	-		1,500	-		1,500	-		1,500
176	Total Development Expenses		344,368	(2,783)		341,585	(18,238)		323,348	8,228		331,576
177												
178	Community Events Expenses											
179	6790	Community/Special Events	32,884	-		32,884	-		32,884	-		32,884
180	6791	CraftFair/Sp'l Evnts	75,822	-		75,822	-		75,822	-		75,822
181	Total Community Events Expenses		108,705	-		108,705	-		108,705	-		108,705