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PACIFICA / KPFA FY2013 BUDGET to YTD (TOTALS) ACTUALS [PRELIMINARY & UNAUDITED]		Surplus 22,281	ACTUALS for FY13	DIFFS
		PRESENTED TO PNB 9/27/12		
		FY2013		
REVENUE				
5000	Listener Support	2,546,989	2,479,396	(67,592)
5020	Corporate Match	5,700	5,571	(130)
5011	Website Income	90,000	72,398	(17,602)
Income received outside of fund drives, recognized as donations like #5001 & #5752 by KPFA and booked to #5011 through MemSys revenue code WEB.				
5752	Major Donor (>\$1K per donor)	102,000	111,001	9,001
5001	Donation (<\$1K per donor)	136,800	149,463	12,663
	ALL Donations Sub-Totals	328,800	332,862	4,062
5002	Donation-Moving / CapitalCampaign			-
5770	Car Donations	54,000	53,054	(946)
5750	Community/Special Events	77,850	70,675	(7,175)
5760	Crafts/Fairs	149,160	141,764	(7,396)
5801	Grants - CPB CSG	147,400	151,265	3,865
5802	Grants - CPB NPPAG	54,600	53,424	(1,176)
5800	Grant Income - Others	-	-	-
5805	Grants, Non - Operating	-	-	-
5810	Grants - Restricted	-	-	-
5040	RestrictdContributn-Spcl Proj		-	-
5599	Miscellaneous / Other Income	22,000	2,250	(19,750)
	Unralized Gain/Loss + Dividends		36,600	36,600
Total Revenue		3,386,499	3,326,861	(59,638)
EXPENSES				
	Personnel Costs	1,707,576	1,844,053	136,477
	Board Expenses	33,200	49,771	16,571
	Administrative Expenses	494,474	350,934	(143,540)
	Programming Expenses	190,914	201,112	10,198
	Development Expenses	331,576	351,690	20,114
	Community Event Expenses	108,705	108,586	(119)
Total Operating Expense		2,866,445	2,906,145	39,701
Income (Loss) Before Shared Svs.		520,054	420,716	(99,338)
6400	Pacifica N.O. 17% of Lis Supp	433,956	427,325	(6,631)
6412	Pacifica R.A. 2.5% of Lis Supp	63,817	62,842	(975)
Total Shared Svs for L/S & Corp Match		497,773	490,167	(7,606)
Total Expenses		3,364,218	3,396,313	32,095
Net Income (Net Loss)		22,281	(69,452)	(91,732)

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Capital Items:		-	-	-
1300	Furniture & Fixtures	-	-	-
1310	Office Equipment	-	-	-
1330	Telephone System	-	-	-
1350	Computers	-	-	-
1400	Broadcast/TechEquip	-	-	-
1410	KU-ISDN Equipment	-	-	-
1420	Transmitter Equipment	-	-	-
1450	Antenna	-	-	-
1500	Leasehold Improvement	-	-	-
1510	Building Improvement	-	11,594	11,594
Total Capital Items & Moving Exp.		-	11,594	11,594
Surplus (Deficit)		22,281	(81,045)	(103,326)
EXPENSE DETAILS				
Personnel Costs				
6000	Gross Salaries	1,160,018	1,362,079	202,061
BUDGET CUTS MANDATED BY NFC		-	(3,467)	(3,467)
6100	Payroll Tax - FICA	95,420	109,202	13,782
6101	Payroll Taxes - SUI	19,354	21,718	2,364
6102	Pension Expense	14,412	-	(14,412)
6103	403B Contribution	25,084	15,575	(9,509)
6200	Health Benefits	391,487	338,420	(53,067)
6201 6202	Child Care/Parking	1,800	525	(1,275)
Personnel Costs		1,707,576	1,844,053	136,477
Local Board / Election Exp:				
6591	Local Station Board (LSB) Exp	2,400	2,015	(385)
6595	LSB Election Expenses	30,800	47,756	16,956
6592	Local Advisory Board (LAB) Exp.	-	-	-
TotalLocalBoardExp		33,200	49,771	16,571
Administrative Expenses				
6219+6620	Property Tax / State Fees	10,221	14,074	3,853
6300-6303	Consultants	41,802	28,721	(13,081)
6446/ 6536/ 6860/ 6865	OutsideServices/PayrollChrgs,etc	-	-	-
6500+6501	Telephone & Radio Lines Exps	45,528	45,816	289
6504	Internet / Cable	33,185	27,404	(5,781)
6510	Postage - Office	4,006	2,461	(1,545)
6511	Delivery / FedEx / UPS	300	79	(221)
6520	AssociationDues/Periodicals	6,000	9,009	3,009
6530	Professional/Legal Fees	97,000	1,887	(95,113)
6531	Insurance Expense	13,000	-	(13,000)
6560	Interest Expense	-	-	-

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6570	Bank Charges	12,000	13,849	1,849
6573	Meeting Expense	300	122	(178)
6580	Travel	1,800	124	(1,676)
6581	Local Travel, Mileage	3,864	3,416	(447)
6600	Office & Supplies Expense	3,500	5,535	2,035
6602	Printing, Administration	-	-	-
6610+6664	Office Rent / Property Rent	-	900	900
6631	Rent and Lease of Equipment	7,407	6,560	(847)
6635	Storage Rental	-	-	-
6640	Utilities - Office	29,524	28,709	(815)
6650	Repairs and Maintenance	39,623	40,333	711
6655	Depreciation	114,600	105,306	(9,294)
6660	Other Admin Expense	96	1,869	1,773
6661	Moving Expenses	-	3,000	3,000
6662	Personnel Search	720	395	(325)
6665	Computer Maintenance	30,000	10,268	(19,732)
6742	ComputerSupplies, Printer Ink	-	-	-
6900	Settlement-Legal	-	-	-
6910	Fines & Penalty Fees	-	1,096	1,096
Administrative Expenses		494,474	350,934	(143,540)
Administrative & Board Expenses		527,674	400,705	(126,969)
Programming Expenses				
6571	Conference/Training	13,500	5,935	(7,565)
6575	NFCB Dues / Convention	4,000	-	(4,000)
6630	Tower Rent	1,440	1,320	(120)
6641	Utilities - Tower	46,653	46,926	272
6666	CAC Training Expense	2,000	1,695	(305)
6669	Audioport Expenses	-	-	-
6670	News Services-AP, Reuters	19,000	29,667	10,667
6671	News Dept / Stringers	-	-	-
6673	Satellite Fee	5,520	13,580	8,060
6680	Maintenance - Technical	7,841	6,048	(1,793)
6681	Maintenance - Engineering	-	-	-
6690	Pre-Recorded Material	-	-	-
6698	Web-Site Expenses	26,400	33,572	7,172
6700	Tapes and Supplies	1,000	1,679	679
6701	Other Programming	6,960	7,139	179
6702	F S R N	54,600	53,424	(1,176)
6703	Special Programming-PreEmp	2,000	127	(1,873)
6806	Non-Operating Grant Exp	-	-	-
Total Programming Expenses		190,914	201,112	10,198

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Development Expenses				
6413	Premiums - from PRA	5,671	3,635	(2,035)
6576	Credit Card Discount Fee	43,918	28,681	(15,237)
6712	Mail Renewals - Printing	10,887	1,680	(9,207)
6721	TeleMarketing	-	-	-
6730	Caging/Subscription Services	19,200	19,911	711
6731	Postage - Mktg / Promotions	-	-	-
6732	Mail Renewals - Postage	28,168	36,871	8,703
6733	Mail Services-Subscriptions	12,120	22,714	10,594
6734	Mailing Services-Mktg/Promo	-	-	-
6735	Postage - Subscriptions	-	489	489
6740	Subscriptions Supplies	7,627	5,553	(2,074)
6750	Premiums - Other Vendors	146,337	183,437	37,100
6752	Premium Packaging/Shipping	10,619	24,689	14,069
6760	Advertising / Promotions	1,440	500	(940)
6771	Direct Mail - Printing	20,320	7,895	(12,425)
6772	Direct Mail - Postage	18,869	4,142	(14,727)
6780	Other Development Costs	2,500	2,523	23
6781	Major Donor Expense	2,400	4,494	2,094
6710+6711	Printing - Marketing/Promo	-	3,750	3,750
6751+6720	Fund Drive Expenses	1,500	726	(774)
Total Development Expenses		331,576	351,690	20,114
Community Events Expenses				
6790	Community/Special Events	32,884	28,400	(4,484)
6791	CraftFair/Sp'l Evnts	75,822	80,186	4,364
Total Community Events Expenses		108,705	108,586	(119)