

KPFA  
Income Statement (Unaudited)  
For the Twelve Months Ending September 30, 2011

*FRZ*

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
	GL Code	Accounts	October	November	December	January	February	March	April	May	June	July	August	September	Actual FY11	Budget FY11	B/(W)	B/(W) %
1		<b>Summary</b>																
2		Revenue																
3		Listener Support	371,419	70,119	448,421	39,969	286,908	380,536	83,440	501,308	134,191	38,942	236,048	63,972	2,655,274	2,871,763	(216,489)	(7.5%)
4		Donations	29,536	6,759	61,680	3,636	22,907	22,645	20,384	4,419	19,639	9,419	6,532	12,082	219,637	220,000	(363)	(0.2%)
5		Community Events/Crafts Fair	24,588	16,022	46,736	451	3,933	3,029	1,973	4,615	3,070	1,014	6,741	78,065	190,236	203,116	(12,880)	(6.3%)
6		CPB Grants	21,310	21,310	21,310	21,310	21,310	21,310	21,310	21,310	21,310	21,310	21,310	21,310	255,722	243,885	11,837	4.9%
7		Other Grants			600	500							65,000		66,100	60,000	6,100	10.2%
8		Miscellaneous/Interest Income	1,156	1,155	28,467	1,650	1,515	1,897	17,882	21,790	2,196	1,468	1,718	3,015	83,907	23,435	60,471	258.0%
9		<b>Total Revenue</b>	<b>448,009</b>	<b>115,366</b>	<b>607,214</b>	<b>67,517</b>	<b>336,573</b>	<b>429,417</b>	<b>144,990</b>	<b>553,441</b>	<b>180,405</b>	<b>72,152</b>	<b>337,349</b>	<b>178,443</b>	<b>3,470,877</b>	<b>3,622,200</b>	<b>(151,323)</b>	<b>(4.2%)</b>
10		<b>Expenses:</b>																
11		Salaries and Related Expenses	162,269	182,872	167,133	152,724	142,800	165,919	154,068	153,543	137,061	142,945	140,054	162,357	1,863,755	1,756,487	(107,269)	(6.1%)
12		Board Expenses	7,545	1,999	1,262	224	120		226			200		710	12,286	17,174	4,888	28.5%
13		Administrative Expenses	26,911	28,615	37,344	51,615	22,560	56,046	37,281	35,507	40,304	44,201	9,191	41,069	430,643	404,809	(25,834)	(6.4%)
14		Programming Expenses	24,505	24,418	23,629	27,504	16,360	32,455	20,917	15,826	31,450	16,177	22,018	24,289	279,548	268,904	(10,644)	(4.0%)
15		Development Expenses	3,246	28,439	34,443	46,625	27,350	29,527	31,706	9,757	31,831	28,649	18,613	24,723	314,908	348,187	33,278	9.6%
16		Community Events Expenses	34,079	15,055	19,951	7,393	1,897	1,228	571	375	2,346	1,355	3,893	11,217	99,360	112,303	12,943	11.5%
17		<b>Total Direct Expenses</b>	<b>258,554</b>	<b>281,398</b>	<b>283,762</b>	<b>286,094</b>	<b>211,088</b>	<b>285,175</b>	<b>244,769</b>	<b>215,008</b>	<b>242,991</b>	<b>233,527</b>	<b>193,778</b>	<b>264,366</b>	<b>3,000,501</b>	<b>2,907,863</b>	<b>(92,638)</b>	<b>(3.2%)</b>
18		<b>Shared Expenses</b>	<b>71,921</b>	<b>13,458</b>	<b>82,684</b>	<b>7,308</b>	<b>54,759</b>	<b>73,401</b>	<b>15,149</b>	<b>97,416</b>	<b>25,631</b>	<b>6,678</b>	<b>45,654</b>	<b>13,102</b>	<b>507,162</b>	<b>559,994</b>	<b>52,832</b>	<b>9.4%</b>
19		<b>Total Expenses</b>	<b>330,476</b>	<b>294,856</b>	<b>366,445</b>	<b>293,393</b>	<b>265,847</b>	<b>358,577</b>	<b>259,918</b>	<b>312,425</b>	<b>268,622</b>	<b>240,205</b>	<b>239,432</b>	<b>277,468</b>	<b>3,507,663</b>	<b>3,467,857</b>	<b>(39,807)</b>	<b>(1.1%)</b>
20		<b>Net Income (Net Loss)</b>	<b>117,533</b>	<b>(179,491)</b>	<b>240,769</b>	<b>(225,876)</b>	<b>70,727</b>	<b>70,840</b>	<b>(114,928)</b>	<b>241,017</b>	<b>(88,217)</b>	<b>(168,053)</b>	<b>97,917</b>	<b>(99,024)</b>	<b>(36,787)</b>	<b>154,343</b>	<b>(191,130)</b>	<b>(123.8%)</b>
21		<b>Capital Expenditures</b>																
22		Transmitter/Antenna/Broadcast Equip.		2,120						8,054	2,905		2,895	1,144	15,975	6,000	(9,975)	(166.2%)
23		Office Equip/Computers									5,118		2,654		16,659	30,100	13,441	44.7%
24		Bldg/Leasehold Improvements						31,000	(6,625)	(24,375)				5,150	5,150		(5,150)	0.0%
25		<b>Total Capital Expenditures</b>						<b>31,000</b>	<b>(6,625)</b>	<b>(24,375)</b>				<b>5,150</b>	<b>37,784</b>	<b>36,100</b>	<b>(1,684)</b>	<b>(4.7%)</b>
26		<b>Surplus (Deficiency)</b>	<b>117,533</b>	<b>(181,611)</b>	<b>240,769</b>	<b>(225,876)</b>	<b>70,727</b>	<b>39,840</b>	<b>(108,303)</b>	<b>257,338</b>	<b>(96,241)</b>	<b>(175,796)</b>	<b>92,367</b>	<b>(105,318)</b>	<b>(74,571)</b>	<b>118,243</b>	<b>(192,814)</b>	<b>(163.1%)</b>

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	KPFA																	
	Income Statement (Unaudited)																	
	For the Twelve Months Ending September 30, 2011																	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19
GL Code	Accounts	October	November	December	January	February	March	April	May	June	July	August	September	Actual FY'11	Budget FY'11	B/(W)	B/(W) %	
77	Details																	
78	Revenue:																	
79	Listener Support	368,828	69,017	424,019	37,296	280,816	376,418	77,686	500,311	130,881	34,247	234,125	63,108	2,596,750	2,763,763	(167,013)	(6.0%)	
80	Website Income	1,474	1,102	23,395	2,674	5,475	4,068	2,672	997	2,197	4,023	1,923	637	50,636	96,000	(45,364)	(47.3%)	
81	Corporate Match	1,118		1,008		618	50	3,083		1,113	673		228	7,888	12,000	(4,112)	(34.3%)	
82	Major Donor Income	10,000		5,000	2,000		13,000	10,000	4,419	16,371	5,752	6,532	6,304	40,000	107,800	(67,800)	(62.9%)	
83	Donations	18,362	6,759	54,719	1,636	20,125	6,311	6,952	4,419	3,268	3,667	6,532	5,778	154,241	94,200	60,041	63.7%	
84	Car Donations	1,175		1,961		2,782	3,335	3,432	4,615	3,070	1,014	5,496	7,337	25,396	18,000	7,396	41.1%	
85	Community Events Income		6,713	5,820		3,208	3,029	1,973	4,615	3,070	1,014	5,496	7,337	42,275	27,413	14,863	54.2%	
86	Crafts Fair Income	24,588	9,309	40,916	451	725						1,245	70,728	147,961	175,703	(27,742)	(15.8%)	
87	Grants Income-CPB/CSCG-Unrestricted	14,734	14,734	14,734	14,734	14,734	14,734	14,734	14,734	14,734	14,734	14,734	14,734	176,802	180,475	(3,673)	(2.0%)	
88	Grants Income-CPB/NPPAG-Restricted	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	78,920	63,410	15,510	24.5%	
89	Grants Income			600	500								65,000	65,600	500	65,600	0.8%	
90	Grant Income - Non Operating													500		500	0.8%	
91	Grant Income - Restricted														60,000	(60,000)	(100.0%)	
92	Miscellaneous/Other Income	1,156	1,155	330	1,650	1,515	1,897	723	21,789	2,196	1,405	1,718	3,015	38,548	21,000	17,548	83.6%	
93	Interest Income			658				482	0		63		0	1,203	2,436	(1,234)	(50.6%)	
94	Unrealized Gain (Loss) Stocks Investments			27,479				16,677						44,156		44,156	100.0%	
95	Total Revenue	448,009	115,366	607,214	67,517	336,573	429,417	144,990	553,441	180,405	72,152	337,349	178,443	3,470,877	3,622,200	(151,323)	(4.2%)	
96	Expenses:																	
97	Salaries and Related Expenses																	
98	Gross Salaries	115,631	121,656	116,935	96,145	98,585	110,473	101,748	108,206	104,472	102,769	98,639	104,957	1,280,217	1,129,962	(150,255)	(13.3%)	
99	Severance Pay	6001	17,049	10,443	10,622		1,466	10,000		(10,000)				39,581	22,957	(16,624)	(72.4%)	
100	Payroll Taxes - FICA	8,846	10,611	9,745	8,168	7,542	8,563	8,549	8,278	7,992	7,862	7,546	8,029	101,731	96,707	(5,025)	(5.2%)	
101	Payroll Taxes - SUI	595	250	442	6,620	5,537	3,862	2,463	837	804	524	319	401	22,652	21,154	(1,498)	(7.1%)	
102	Pension Plan Contributions						10,158						12,080	22,238	23,298	1,060	4.6%	
103	403B Matching Contributions	1,630	1,625	1,748	1,236	1,192	1,449	1,249	1,403	1,256	1,238	1,256	1,258	16,541	23,298	6,757	29.0%	
104	Health Benefits	35,367	31,480	27,746	29,857	29,869	29,747	29,910	34,819	32,461	30,477	32,229	34,658	378,620	435,060	56,441	13.0%	
105	Child Care	200	200	75	75	75	200	150		75	75	75	975	2,175	4,050	1,875	46.3%	
106	Total Salaries & Related Expenses	162,269	182,872	167,133	152,724	142,800	165,919	154,068	153,543	137,061	142,945	140,064	162,357	1,863,755	1,756,487	(107,269)	(6.1%)	
107																		
108																		
109																		
110																		
111																		

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	GL Code	Accounts	October	November	December	January	February	March	April	May	June	July	August	September	Actual FY'11	Budget FY'11	B/(W)	B/(W) %
1																		
2																		
3																		
4																		
5																		
112		Board Expenses																
113		National Board Expenses																
114	6590	Board Meeting and Travel				144			26						500	670	(670)	
116		Total National Board Expenses				144			26						500	670	(670)	
117																		
118																		
119																		
120		Local Board & Election Expenses																
121	6591	Local Board Expenses				80	120		200			200		210	810	1,985	1,175	59.2%
122	6595	Board Election	7,545	1,999	1,262										10,806	15,189	4,382	28.9%
123																		
124		Total Local Board & Election Expenses	7,545	1,999	1,262	80	120		200			200		210	11,616	17,174	5,557	32.4%
125																		
126																		
127		Total Board Expenses	7,545	1,999	1,262	224	120		226			200		710	12,286	17,174	4,888	28.5%
128																		
129																		
130		Administrative Expenses																
131	6500	Telephone	1,482	1,090	1,569	2,159	1,747	1,984	1,654	2,368	2,618	1,932	2,234	2,439	23,278	44,148	20,870	47.3%
132	6501	Telephone - Radio Lines	674	1,480	884	2,420	1,363	1,302	1,522	1,072	1,334	1,359	1,378	1,886	16,676	23,100	6,424	27.8%
133	6504	Internet/Cable Connection	1,639	149	1,490	298	149	149	149	1,730	149	149	149	149	6,350	20,400	14,050	68.9%
134	6510	Postage	166	69	(11)	174	61	231	201	266	70	251	594	265	2,338	3,481	1,143	32.8%
135	6511	Delivery/Messenger	23				47		13						82	677	595	87.9%
136	6520	Association Dues, Membership and Periodicals	699				100	209				655		281	1,945	12,120	10,175	84.0%
137	6300	Consultants																
138	6530	Professional Services - Legal	2,625	10,710	8,694	28,504	1,315	21,814	3,995	10,406	12,420	20,645	(14,746)	13,732	120,115	50,000	(70,115)	100.0%
139	6531	Insurance						10,332	1,508						11,840	10,964	(876)	(8.0%)
140	6560	Interest Expense															49	100.0%
141	6570	Bank Charges	894	1,131	1,324	1,248	1,269	1,093	1,122	1,348	978	1,247	978	1,124	13,757	13,200	(557)	(4.2%)
142	6571	Conferences and Training								281	575			489	1,345	1,597	252	15.8%
143	6572	SCA Conference								281					281		(281)	
144	6580	Travel				246	23	469	70						808	840	32	3.8%

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																Actual FY'11	Budget FY'11	B/(M)	B/(M) %
1																			
2																			
3																			
4																			
5	GL Code	Accounts	October	November	December	January	February	March	April	May	June	July	August	September	Actual FY'11	Budget FY'11	B/(M)	B/(M) %	
145	6581	Local Travel, Mileage	86	119	136	12	239	554	420	129	1,972	64	687	4,408	4,417	3,600	(817)	(22.7%)	
146	6573	Meeting Expenses					69								69	900	831	92.3%	
147	6600	Office & Supplies Expenses	1,407	44	92	215	517	378	533	(68)	349	332	496	297	4,590	5,331	741	13.9%	
148	6620	State Filing Fee	(536)		6,771		263	702	6,771						13,971	6,014	(7,957)	(132.3%)	
149	6621	Penalties and Fees						152							152		(152)		
150	6910	Fine and Penalty							279						279		(279)		
151	6664	Rental Property Expense		10	11	9	10	13	9	10	10	9	11	20	121		(121)		
152		<b>Administrative Expenses, continued</b>																	
153	6640	Utilities - Office	3,381	2,593	1,897	2,050	2,121	1,696	2,134	1,659	2,819	2,282	2,792	4,408	29,833	27,682	(2,151)	(7.8%)	
154	6650	Repairs & Maintenance -General	4,793	557	3,682	4,216	3,081	4,048	6,005	5,938	5,739	4,532	4,057	4,683	51,331	45,357	(5,974)	(13.2%)	
155	6665 + (6685)	Computer Maintenance		1,205	1,346	603	729	1,460	1,435	627	1,813	603	1,005	1,583	12,407	9,600	(2,807)	(29.2%)	
156	6655	Depreciation Expense	9,459	9,459	9,459	9,459	9,459	9,459	9,459	9,459	9,459	9,459	9,459	9,459	113,508	113,508	0	0.0%	
157	6662	Personnel Search	120									682	97	250	1,149	1,200	51	4.3%	
158	6680	Other Administrative														2,640	2,640	100.0%	
159		<b>Total Administrative Expenses</b>	29,911	28,615	37,344	51,615	22,560	56,046	37,281	35,507	40,304	44,201	9,191	41,059	430,643	404,809	(25,834)	(6.4%)	
161																			
162																			
163		<b>Programming Expenses</b>																	
164	6670	News Services	3,763	1,977	7,465	3,768	1,433	4,639	1,383	1,192	3,779	2,460	2,454	2,458	36,773	36,476	(297)	(0.8%)	
165	6666	CAC Training Expenses	310						109			109		500	919	1,160	241	20.8%	
166	6673	Satellite Fee - News Uplink / Downlink	500	8,974	(40)	920	1,480	460	1,480	1,480	1,480	(3,620)	460	460	14,034	16,500	2,466	14.9%	
167	6680	Maintenance - Technical	1,300	159	1,070	117	143	425	(919)	438	759	111	436	2,187	6,224	6,800	576	8.5%	
168	6698	Web-Site Expenses	1,671	5,472	4,106	8,925	2,698	14,850	8,290	5,336	10,140	5,380	7,795	6,334	80,998	72,000	(8,998)	(12.5%)	
169	6700	Tapes and Supplies						1,309				400			1,709		(1,709)		
170	6689	Audio Port Expenses	5,663												5,663		(5,663)		
171	6701	Other Programming	495	670	495	660	660	660	660	660	495	165	120	825	6,445	23,980	17,535	73.1%	
172	6630	Rent Expense -Tower	120	120	120	120	120	120	120	120	120	120	120	240	1,560	1,440	(120)	(8.3%)	
173	6641	Utilities - Tower	4,107	28	3,742	6,325	3,156	3,322	3,140	24	8,007	4,382	4,082	4,615	44,929	40,848	(4,081)	(10.0%)	
174	6702	Free Speech Radio News - CPB NPPAG	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	78,920	63,410	(15,510)	(24.5%)	
175	6806	Non-Operating Grant Expense		441	93	93	94	94	187		93	93	93	93	1,375	6,290	4,915	78.1%	
176																			
177		<b>Total Programming Expenses</b>	24,505	24,418	23,629	27,504	16,360	32,455	20,917	15,826	31,450	16,177	22,018	24,289	279,548	268,904	(10,644)	(4.0%)	

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1																				
2																				
3																				
4																				
5	GL Code	Accounts	October	November	December	January	February	March	April	May	June	July	August	September	Actual FY'11	Budget FY'11	BI(W)	BI(W) %		
178																				
179																				
180		Development Expenses																		
181	6576	Credit Card Discount Fees	2,031	8,554	1,331	4,664	1,552	3,060	6,623	928	9,732	(1,929)	(142)	4,003	40,408	40,772	364	0.9%		
182	6771	Direct Mail				4,150	3,177					5,959			13,286	19,793	6,507	32.9%		
183	6772	Direct Mail Postage			2,285	6,651	7,337					2,799			19,071	8,483	(10,588)	(124.8%)		
184	6730	Subscriptions Services		3,407	1,580	1,512	2,026	3,185	1,567	628	1,489	1,748	1,503	3,377	21,395	17,389	(4,006)	(23.0%)		
185	6740	Subscriptions Supplies	111	190	155	321	1,050	721	900	628	778	431	735	30	6,051	4,017	(2,034)	(50.6%)		
186	6750	Premiums	915	11,763	20,799	15,621	6,120	14,636	18,550	3,071	11,827	9,594	12,095	9,697	134,691	162,644	27,953	17.2%		
187	6413	Premiums - PRA										6,108			6,108	12,242	6,134	50.1%		
188	6752	Premiums- Shipping/Postage		869	1,328	863	177	1,455	2,101	1,574	821	850	598	1,290	11,927	20,812	8,886	42.7%		
189	6751	Fund Drive Expenses					206			52	48		73		379	1,353	975	72.0%		
190	6710 +(6712)	Printing	(162)		1,827	4,618	2,559	812			156	1,404	(60)	1,841	12,995	25,175	12,181	48.4%		
191																				
192		Development Expenses continued																		
193	6732 +(6735)	Postage - Subs. & Dev.	294	3,197	3,025	6,585	2,432	3,755	1,964	2,448	3,851	1,686	2,518	2,776	34,530	10,290	(24,240)	(235.6%)		
194	6733	Mailing Services	(812)		3,442	1,640	714	1,900		1,055	3,129		1,292	1,586	13,946	11,450	(2,496)	(21.8%)		
195	6760	Advertising and Promotion												123	123	541	418	77.3%		
196	6780	Other Development														7,000	7,000	100.0%		
197	6781	Major Gifts Expenses														6,226	6,226	100.0%		
198																				
199		Total Development Expenses	3,246	28,439	34,443	46,625	27,350	29,527	31,706	9,757	31,831	28,649	18,613	24,723	314,908	348,187	33,278	9.6%		
200																				
201		Community Events																		
202																				
203	6790	Community Events Expenses	530	2,210	113	3,437	455	740	570	369	2,260	1,348	1,655	1,283	15,000	13,174	(1,826)	(13.9%)		
204	6791	Crafts Fair Expenses	33,549	12,845	19,838	3,957	1,443	488	1	5	85	7	2,208	9,934	84,360	99,129	14,769	14.9%		
205																				
206		Total Community Events Expenses	34,079	15,055	19,951	7,393	1,897	1,228	571	375	2,346	1,355	3,893	11,217	99,360	112,303	12,943	11.5%		
207																				
208																				
209		Total Direct Expenses	258,554	281,398	283,762	286,084	211,088	285,175	244,769	215,008	242,991	233,527	193,778	264,366	3,000,501	2,907,863	(92,638)	(3.2%)		
210																				
211		Shared Expenses	71,921	13,458	82,684	7,308	54,759	73,401	15,149	97,416	25,631	6,678	45,654	13,102	507,162	559,994	52,832	9.4%		

KPFA  
Income Statement (Unaudited)  
For the Twelve Months Ending September 30, 2011

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	
	KPFA Income Statement (Unaudited) For the Twelve Months Ending September 30, 2011																		
1																			
2																			
3																			
4																			
5	GL Code	Accounts	October	November	December	January	February	March	April	May	June	July	August	September	Actual FY'11	Budget FY'11	B/(W)	B/(W) %	
212		Total Expenses	330,476	294,856	366,445	293,393	265,847	358,577	259,918	312,425	268,622	240,205	239,432	277,468	3,507,663	3,467,867	(39,807)	(1.1%)	
213																			
214																			
215		Net Income (Net Loss)	117,533	(179,491)	240,769	(225,876)	70,727	70,840	(114,928)	241,017	(88,217)	(168,053)	97,917	(99,024)	(36,787)	154,343	(191,130)	(123.8%)	
216																			
217																			
218		Capital Items																	
219	1310	Office Equipment															7,500	7,500	100.0%
220	1330	Telephone System									5,118	7,743	2,654	1,144	16,659	12,600	(4,059)	(32.2%)	
221	1350	Computer System													2,120	10,000	10,000	100.0%	
222	1400	Broadcast/Tech Equipment			2,120					8,054	2,905		2,895			6,000	(7,854)	(130.9%)	
223	1420	Transmitter Equipment								(24,375)				5,150			(5,150)		
224	1510	Building Improvement																	
225		Total Capital Items			2,120			31,000	(6,625)	8,054	2,905		2,895	5,150					
226								31,000	(6,625)	(16,321)	8,023	7,743	5,549	6,294	37,784	36,100	(1,684)	(4.7%)	
227																			
228																			
229		Surplus (Deficiency)	117,533	(181,611)	240,769	(225,876)	70,727	39,840	(108,303)	257,338	(96,241)	(175,796)	92,367	(105,318)	(74,571)	118,243	(192,814)	(163.1%)	
230																			
231																			