

	A	B	AB	AC	AD	AE		AF		AG		AH	AI	AJ	AK		AL
						APPROVED	BUDGET	Act vs Budge	B (W)	ESTIMATED	ACTUAL				BUDGET	FINAL AUDITED	
1	Pacifica Foundation		BUDGET	BUDGET	DIFFS												
2			LSB APPR	NFC APPR													
3	Unit:	KPFA	FY 12	FY 12													
4	Revenue																
5	5000	Listener Support	2,699,272	2,391,252	0	2,763,763	65,747	2.38%	2,829,510	2,533,643	295,868	2,622,706	2,649,069				
6	5000	Website Inc - FD	308,021	60,000	(26,272)	96,000	(38,001)	-39.58%	57,999	49,999	8,000	91,031	-				
7	5011	Website Income	86,272	12,000	(74,272)	12,000	(3,339)	-27.83%	8,661	7,661	1,000	9,719	5,617				
8	5020	Corporate Match	12,000	110,000	98,000	107,800	(60,900)	-56.49%	46,900	40,000	6,900	40,000	-				
9	5752	Major Donor (>\$1K)	110,000	145,000	35,000	94,200	61,587	65.38%	155,787	147,937	7,850	147,700	178,789				
10	5001	Donation (<\$1K per)	156,000	145,000	(11,000)	18,000	3,118	17.32%	21,118	19,618	1,500	20,798	18,265				
11	5770	Car Donations	32,400	32,400	-	18,000	9,810	35.79%	37,223	34,938	2,284	27,413	49,490				
12	5750	Community/Special Events	34,200	34,200	-	27,413	9,810	35.79%	37,223	34,938	2,284	27,413	49,490				
13	5760	CraftFair	149,328	149,328	0	175,703	(26,097)	-14.85%	149,606	77,233	72,373	177,430	201,181				
14	5801	Grants - CPB/CSG	205,720	137,068	(68,652)	180,475	(3,367)	-1.87%	177,108	162,069	15,040	260,236	243,273				
15	5802	Grants - CPB (Restricted)	72,280	67,511	(4,769)	63,410	14,217	22.42%	77,628	72,343	5,284	78,919	117,758				
16	5800	Grant Income	51,000	25,000	(26,000)	-	65,600	0.00%	65,600	65,600	-	2,500	8,500				
17	5805	Grants, Non-Opig.	-	-	-	-	500	0.00%	500	500	-	-	-				
18	5810	Grants - Restricted	25,000	25,000	-	60,000	(60,000)	-100.00%	-	-	-	-	-				
19	5599	Other Income	55,000	55,000	-	21,000	16,283	77.54%	37,283	35,533	1,750	28,109	17,229				
20	5600	Interest Income	-	-	-	2,436	(1,183)	-48.56%	1,253	1,203	51	918	(2,082)				
21	5603	Health Unrealized Gain	-	-	-	-	44,156	0.00%	44,156	44,156	-	28,239	-				
22	Total Revenue		3,668,471	3,551,779	(136,692)	3,622,200	88,133	-68.35%	3,710,333	3,292,433	417,899	3,535,717	3,583,824				
23	Expenses																
24	Personnel Costs		1,933,580	1,811,907	(121,673)	1,756,487	85,316	4.86%	1,841,803	1,701,398	140,405	2,276,069	2,466,187				
25	Board Expenses		28,700	28,700	-	17,174	(4,978)	-28.99%	12,196	11,576	620	40,431	45,696				
26	Admin. Expenses		354,705	367,613	12,908	289,704	130,002	44.87%	419,705	394,100	25,606	568,858	705,774				
27	Program Expenses		270,214	270,214	(0)	270,501	2,034	0.75%	272,535	250,734	21,801	235,620	252,708				
28	Development Exp		408,156	384,156	(24,000)	348,187	(24,978)	-7.17%	323,208	290,185	33,023	439,496	384,598				
29	Comm. Event Exp		88,283	88,283	(0)	112,303	(14,239)	-12.68%	98,064	88,143	9,921	100,193	131,723				
30	Total Operating Expense		3,083,638	2,950,873	(132,765)	2,794,354	173,156	1.64%	2,967,511	2,736,135	231,375	3,660,668	3,986,666				
31	Incl(Loss)/B/F C/Svs		604,833	600,906	(3,927)	827,845	(85,024)	-70.00%	742,822	556,298	186,524	(114,951)	(402,862)				
32	C/Services - N.O.		458,876	458,876	(0)	488,200	(5,653)	-1.16%	482,547	430,719	51,827	440,191	450,342				
33	C/Services - PRA		67,482	67,482	0	71,794	(831)	-1.16%	70,963	63,341	7,622	64,734	66,227				
34	Central Services		526,358	526,358	(0)	559,994	(6,464)	-2.32%	553,510	494,060	59,449	504,925	516,569				
35	Total Expenses		3,609,996	3,477,231	(132,765)	3,354,348	166,672	-0.67%	3,521,020	3,230,196	290,825	4,155,593	4,503,255				
36	Net Income (Net Loss)		78,475	74,548	(3,927)	267,852	(78,539)	-67.68%	189,312	62,238	127,075	(619,876)	(919,431)				
37	Capital Items:																
38	1300	Furniture & Fixtures	-	-	-	7,500	(7,500)	-100.00%	-	-	-	-	-				
39	1310	Office Equipment	-	-	-	50,000	(33,341)	-66.68%	16,659	16,659	-	-	-				
40	1330	Telephone System	10,000	10,000	-	(50,000)	(12,600)	-100.00%	-	-	-	-	-				
41	> ISDN Replacements		-	-	-	10,000	(10,000)	-100.00%	-	-	-	-	-				
42	> Replacements for dying computers		6,000	6,000	-	10,000	(10,000)	-100.00%	-	-	-	-	-				
43																	
44																	
45																	
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	A	B	AB	AC	AD	AE		AF		AG		AH		AI	AJ	AK		AL	
						APPROVED BUDGET	Act vs Budge \$	B (W) %	ESTIMATED	YTD (8/11)	BUDGET	FY 2010	FY 2009						
1		Pacifica Foundation	BUDGET	BUDGET															
2			LSB APPR	NFC APPR	DIFFS														
3	Unit:	KPFA	FY '12	FY '12															
47	1400	Broadcast/TechEq	12,500	18,500	6,000														
48		> \$6K: EAS (Emergency Advisor System)																	
49		> \$2.5K: Omni One Processor -- needed for quality internet streaming																	
50		> \$4K: Comras Access II -- 4G technology if/when needed																	
51		> \$8K: Crown Exciter -- replacement/back-up. Current back-up is only at 50% power																	
52	1410	KU-ISDN Equipment	-	-	-	6,000	(6,000)	-100.00%											
53	1420	Transmitter Equip	-	-	-	-	13,854	0.00%											4,218
54	1450	Antenna	-	-	-	-	-	0.00%											34,979
55	1500	Leasehold Impr't	10,000	10,000	-	-	-	0.00%											-
56		> Security system for 1929 MILK																	
57	1510	Building Impr't	-	-	-	25,000	5,150	0.00%											36,470
58		Health Bequest share (to N.O.)				155,000	(25,000)	-100.00%											-
59		Payments of 9/30/11 CS Prnts to PNO	25,000		(25,000)	155,000	-	0.00%											-
60		Total Capital Items	63,500	44,500	(19,000)	216,100	(23,316)	-66.66%											7,307
61		Surplus (Deficit)	14,975	30,048	15,073	40,724	(55,223)	599.00%											(997,218)
62		Expenses Details																	
63		Personnel Costs																	
64	6000	Gross Salaries	1,361,660	1,250,000	(111,660)	1,249,962	30,528	2.44%											1,838,711
65		Mandated Correction	-	-	-	(120,000)	120,000	-100.00%											(14,000)
66	6001	Severance/Vacation	-	-	-	22,957	16,624	72.42%											(8,434)
67	6100	Payroll Tax - FICA	103,674	91,800	(11,874)	96,707	5,286	5.47%											1,116
68	6101	Payroll Taxes - SUI	20,548	18,438	(2,110)	21,154	1,142	5.40%											22,730
69	6102	Pension Contrib	15,279	15,208	(71)	23,298	(11,208)	-48.11%											32,054
70	6103	403B Contribution	15,279	15,279	0	23,298	(6,083)	-26.11%											26,284
71	6200	Health Benefits	413,841	417,882	4,041	435,060	(54,448)	-12.52%											398,949
72	6201	Child Care	3,300	3,300	-	4,050	(2,525)	-62.35%											6,379
73		Personnel Costs	1,933,580	1,811,907	(121,673)	1,756,467	99,316	-163.36%											2,466,187
74		National Board Exp:	300	300	-	-	170	0.00%											323
75		Natl Board Exp.	300	300	-	-	170	0.00%											-
76		Local Board / Election Exp:																	
77	6590	Local Board Exp	2,400	2,400	-	1,985	(765)	-38.54%											3,418
78	6595	LSB Election Exp	26,000	26,000	-	15,189	(4,382)	-28.85%											42,278
79		Total Local Board Exp	28,400	28,400	-	17,174	(5,147)	-67.39%											45,696
80		Total Board Expenses	28,700	28,700	-	17,174	(4,978)	-67.39%											45,696
81		Administrative Expenses																	
82	6219	PROPERTY TAX - ADMIN	5,600	(18,000)	(23,600)	6,014	(6,014)	-100.00%											12,408
83	6300	Consultants	17,000	-	(17,000)	8,400	(8,200)	-97.62%											116,133
84	6500	Telephone	22,800	22,800	-	44,148	(18,060)	-40.91%											41,702
85	6501	Telephone / Radio Lines	18,000	18,000	-	23,100	(5,812)	-25.16%											21,592

	A	B	AB	AC	AD	AE		AF		AG		AH	AI	AJ	AK		AL	
						BUDGET	APPROVED	Act vs Budg	B (W)	ESTIMATED	ACTUAL				BUDGET	FY 2010		FY 2009
1	Pacifica Foundation		BUDGET	BUDGET		APPROVED												
2			LSB APPR	NFC APPR	DIFFS	BUDGET												
3	Unit:	KPFA	FY '12	FY '12		BUDGET												
93	6504	Internet/Cable	8,400	8,400	-	20,400	(12,499)	-61.27%	7,901	6,201	1,700	20,913	19,445					
94	6510	Postage	2,190	2,190	0	3,481	(885)	-25.44%	2,596	2,073	523	2,478	3,526					
95	6511	Delivery/Messengerial	360	360	-	677	(542)	-80.04%	135	82	53	545	602					
96	6520	Association Dues/Periodicals	1,570	1,570	-	12,120	(9,447)	-77.94%	2,673	1,663	1,010	15,383	6,224					
97	6530	Professional/Legal Fees	80,000	70,000	(10,000)	50,000	60,550	121.10%	110,550	106,383	4,167	126,914	83,836					
98	6531	Insurance Expense	13,000	13,000	-	10,964	876	7.99%	11,840	11,840	-	10,855	9,284					
99	6560	Interest Exp - WFB	-	-	-	49	(49)	-100.00%	-	-	-	71	-					
100	6570	Bank Charges	14,400	14,400	-	13,200	533	4.04%	13,733	12,633	1,100	14,554	14,538					
101	6573	Meeting Exp	100	100	-	900	(900)	-100.00%	878	808	70	866	666					
102	6580	Travel	760	760	-	840	38	4.51%	4,717	4,417	300	712	2,703					
103	6581	Travel-Mileage	5,100	5,100	-	3,600	1,117	31.04%	4,717	4,417	300	3,523	5,047					
104	6600	Office/Supplies	5,140	5,140	-	5,331	(250)	-4.69%	5,081	4,293	788	4,528	4,526					
105	6742	Computer Supplies	-	-	-	-	-	0.00%	-	-	-	-	-					
106	6620	State Fees/Tax	1,100	1,100	-	-	-	0.00%	432	432	-	1,104	1,310					
107	6621/6910	Penalties and Fees	-	-	-	-	432	0.00%	-	-	-	-	6,756					
108	6631	Rent/Lease of Equipment	2,000	2,000	(0)	-	-	0.00%	-	-	-	-	3,200					
109	6635	Storage Rental	-	-	0	27,682	368	1.33%	28,050	25,425	2,625	27,426	31,142					
110	6640	Utilities - Office	31,847	31,847	0	45,357	5,491	12.11%	50,848	46,648	4,200	42,806	45,758					
111	6650	Repairs and Maintenance	53,119	53,119	0	113,508	7,686	80.06%	17,286	16,486	800	39,907	15,881					
112	6655	Depreciation Expense	-	-	(50,000)	9,600	(2,420)	-91.67%	220	-	220	2,951	6,745					
113	6665	Computer Maintenance	62,470	12,470	(50,000)	2,640	(201)	-16.78%	999	899	100	1,281	5,396					
114	6660	Other Admin Expense	8,750	1,000	(0)	1,200	102	0.00%	102	102	-	118	107					
115	6662	Personnel Search	-	-	-	-	-	0.00%	-	-	-	-	-					
116	6664	Rental Property Expense	-	-	-	-	-	0.00%	-	-	-	-	-					
117	6900	Settlement-Legal	-	-	-	-	-	0.00%	-	-	-	-	-					
118	Admin. Expenses		354,705	367,613	12,908	289,704	17,927	-459.35%	301,616	394,100	25,606	558,858	705,774					
119			-	-	-	-	-	-	-	-	-	-	-					
120	Admin & Board Exp.		383,405	396,313	12,908	315,505	12,949	-526.74%	313,812	405,675	26,226	599,289	751,470					
121			-	-	-	-	-	-	-	-	-	-	-					
122	Programming Expenses		1,400	1,400	-	1,597	(355)	-20.95%	1,263	1,138	125	1,302	1,423					
123	6571/72	Conf/Training & SCA Conf	5,350	5,350	-	1,160	(161)	-13.91%	999	419	580	952	672					
124	6666	CAC Training Expense	35,474	35,474	(0)	36,476	838	2.30%	37,314	34,314	3,000	35,049	36,415					
125	6670	News Services	21,600	21,600	-	16,500	(1,551)	-9.40%	14,949	13,574	1,375	14,620	12,080					
126	6673	Satellite Fee	9,000	9,000	-	6,800	(1,502)	-22.09%	5,298	4,038	1,260	6,667	9,423					
127	6680	Maintenance-Technical	-	-	-	-	-	0.00%	-	-	-	-	-					
128	6681	Maintenance-Engineering	-	-	-	-	-	0.00%	-	-	-	-	-					
129	6698	Web-Site Expenses	45,468	45,468	-	72,000	8,663	12.03%	80,663	74,663	6,000	0	12,002					
130	6700	Tapes and Supplies	2,400	2,400	-	-	1,709	0.00%	1,709	1,709	-	-	187					
131	6630	Tower Rent	1,440	1,440	-	1,440	0.00%	1,440	1,320	120	1,440	840						
132	6641	Utilities-Tower	44,011	44,011	(0)	40,848	2,091	5.12%	42,939	40,314	2,625	43,237	42,415					
133	6701	Other Programming	29,750	29,750	-	23,980	(17,500)	-72.98%	6,480	5,620	860	32,015	11,645					
134	6702	F S R N	72,280	72,280	0	63,410	14,217	22.42%	77,628	72,343	5,284	93,153	117,759					
135	6703	Apprenticeship Prog	-	-	-	-	-	0.00%	-	-	-	-	4,526					
136	6806	Non-Oper Grant Exp	2,040	2,040	0	6,290	(4,436)	-70.53%	1,854	1,282	572	7,187	3,321					
137		Total Program Exp.	270,214	270,214	(0)	270,501	2,034	-167.98%	272,535	250,734	21,801	235,620	252,708					
138			-	-	-	-	-	-	-	-	-	-	-					
139	Development Expenses		-	-	-	-	-	-	-	-	-	-	-					

	A	B	AB	AC	AD	AE		AF	AG	AH		AI	AJ	AK	AL
						APPROVED	BUDGET			YTD	ESTIMATED				
			BUDGET	BUDGET	DIFFS			\$	%			ACTUAL	BUDGET	FINAL AUDITED	
			LSB APPR	NFC APPR				Act vs Budge	B (W)		YTD	YTD (8/1-1)	9/1-1	FY 2010	FY 2009
			FY '12	FY '12											
1	Pacifica Foundation														
2															
3	Unit: KPFA														
140	6576 Credit Card Disc Fee		40,659	40,659	0	40,772	1,082	2.65%		41,854	36,404	5,449	35,575	40,094	
141	6712 Printing-Mail Renewals		9,954	9,954	(0)	25,175	(11,054)	-43.91%		14,121	11,154	2,968	12,280	18,817	
142	6721 TeleMarketing		-	-	-	-	-	0.00%		-	-	-	-	14,062	
143	6730 Caging/Subscripton Sys		37,740	37,740	-	17,389	1,588	9.13%		18,977	18,017	959	19,817	24,458	
144	6732 Postage-Mail Renewals		31,844	31,844	0	10,290	22,232	216.04%		32,522	31,754	768	28,943	25,008	
145	6733 Mailing Services		14,400	14,400	-	11,450	1,590	13.89%		13,040	12,360	680	10,208	10,125	
146	6740 Subscriptions Supplies		6,300	6,300	-	4,017	2,453	61.07%		6,470	6,020	450	4,003	8,047	
147	6413 Premiums from PRA		4,640	4,640	(0)	12,242	(4,814)	-39.52%		7,428	6,108	1,320	-	8,096	
148	6750 Premium-Other Vendors		164,077	164,077	(0)	162,644	(20,108)	-12.36%		142,536	124,995	17,541	252,919	129,632	
149	6751 Fund Drive Expenses		2,441	2,441	0	1,353	(775)	-57.24%		579	379	200	716	1,677	
150	6752 Prem. Packaging/Shipping		13,919	13,919	0	20,812	(7,966)	-38.28%		12,846	10,636	2,209	13,219	19,659	
151	6760 Advertising/Promo		12,000	12,000	-	541	(461)	-85.22%		80	-	80	325	5,093	
152	6771 Direct Mail/Printing		19,950	19,950	-	19,793	(6,507)	-32.87%		13,286	13,286	-	22,585	33,394	
153	6772 Direct Mail-Postage		21,432	21,432	-	8,483	10,588	124.83%		19,071	19,071	-	15,688	15,907	
154	6780 Other Dev. Exp.		4,800	4,800	-	7,000	(7,000)	-100.00%		-	-	-	-	6,788	
155	6781 Major Donor Exp.		24,000	-	(24,000)	6,225	(6,827)	-93.60%		398	-	398	2,370	24,452	
156	Total Dev. Exp.		409,156	384,156	(24,000)	348,187	(24,978)	-75.19%		323,208	290,185	33,023	439,496	384,598	
157	Community Events Expenses														
159	6790 Community/Special Events		14,220	14,220	-	13,174	1,641	12.46%		14,815	13,717	1,098	13,174	25,031	
160	6791 Craft/Fair/Spl Evnts		74,063	74,063	(0)	99,129	(15,880)	-16.02%		83,249	74,426	8,823	87,019	106,692	
161	Total Community Ev.		88,283	88,283	(0)	112,303	(14,239)	-3.56%		98,064	88,143	9,921	100,193	131,723	