

	Oct-07	Nov-07	Dec-07	Jan-08	Feb-08	Mar-08	Total Actual	Budget
	Actual MTD	Actual MTD	Actual MTD	Actual MTD	Actual MTD	Actual MTD	YTD Mar08	YTD Mar08
<u>INCOME</u>								
Listener Support	398,492	349,487	88,113	131,842	611,386	136,642	1,715,962	1,803,001
Donations	66,250	42,778	8,748	23,502	28,330	24,096	193,704	160,000
Corporate Match	1,565	1,228	690	5,400	1,908	945	11,736	7,500
Interest Income	4,270	4,327	4,313	3,547	3,284	3,874	23,615	35,448
Community Events	1,865	3,415	718	630	11,259	0	17,887	30,000
Restricted Contrib - Signal Expansion	0	0	0	0	5,300	0	5,300	0
Crafts Fair Income	38,328	9,907	69,278	5,344	35	0	122,892	178,100
Grants Income	0	0	0	10,000	20,187	0	30,187	85,000
CPB Grant	30,413	30,413	30,414	30,413	30,413	30,413	182,479	226,230
TOTAL INCOME	541,183	441,555	202,274	210,678	712,102	195,970	2,303,762	2,525,279
<u>EXPENSES</u>								
SALARIES/TAXES								
Salaries & Severance	156,618	147,308	166,892	156,189	150,175	147,346	924,528	838,352
FICA Tax	11,964	11,252	12,750	11,881	11,435	11,217	70,499	69,607
SUI Tax	1,106	900	831	8,853	7,524	3,441	22,655	17,288
Pension Plan Contributions	2,748	2,748	2,748		2,748	0	10,992	0
403b Expense	2,143	2,062	2,189	2,090	2,062	2,093	12,639	18,300
Health Benefits	26,797	21,562	27,063	1,125	28,486	27,521	132,554	169,934
Child Care	450	425	400	425	825	425	2,950	5,000
Consultants	7,775	3,870	6,305	1,625	7,800	3,600	30,975	20,690
TOTAL SAL. & RELATED	209,601	190,127	219,178	182,188	211,055	195,643	1,207,792	1,139,171
ADMINISTRATIVE EXPENSES								
Telephone	1,631	2,262	2,662	3,449	4,012	3,629	17,645	20,400
Telephone Radio Lines	807	1,377	1,507	1,826	1,933	1,536	8,986	9,220

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Postage - regular	829	477	181	8	796	176	2,467	1,680
Postage - messenger	19	227	0	0	184	139	569	1,050
Assoc/Periodicals	533	437	377	465	739	693	3,244	4,546
Professional Serv/Legal	0	0	0	0	101	0	101	18,000
Insurance	0	0	0	0	0	9,434	9,434	10,000
Bank/Credit card fees	10,925	2,985	5,327	1,542	12,600	460	33,839	35,503
Conferences/Training	344	451	259	64	38	811	1,967	4,402
Travel	280	2,541	74	1,431	163	4,894	9,383	7,400
Local Station Board	1,010	477	0	425	200	210	2,322	3,588
LSB Elections	20,330	8,092	13,261	0	0	0	41,683	23,090
Office Supplies	151	101	336	1,433	207	377	2,605	6,750
Property/Sales Tax	5,290		3	0	4,839	2,928	13,060	6,585
Studio/Office Rent	340	680	680	0	340	340	2,380	1,860
Tower Rent	120	120	120	120	120	120	720	2,520
Rent & Lease of Equipment	0	9	9	198	1,609	10	1,835	12,180
Utilitites	429	4,341	2,123	1,936	82	1,473	10,384	12,150
Utilities Tower	3,578	3,504	2,691	2,753	2,767	2,609	17,902	18,970
Maint Non-Tech & Tech	3,819	2,764	3,131	3,650	2,123	3,229	18,716	30,380
Other Administrative	-20	1,507	2,463	419	217	336	4,922	2,800
Search Cost/Moving	0	0	125	0	0	75	200	3,600
Rental Property Expense	0	0	0	0	0	0	0	1,590
Computer Maintenance	1,647	1,053	0	1,878	1,755	374	6,707	4,050
TOTAL ADMINISTRATIVE	52,062	33,405	35,329	21,597	34,825	33,853	211,071	242,314
PROGRAMMING EXPENSES								
News Services	3,133	3,468	1,000	3,048	2,859	2,859	16,367	20,175
News Department	0	0	0	0	0	0	0	0
Apprenticeship Training Expense	0	0	0	0	0	60	60	3,170
Satellite Interconnect	500	2,020	7,400	500	500	500	11,420	10,280
Maintenance Technical	1,652	452	848	526	4,045	1,361	8,884	7,482
Maintenance Engineer	0	0	0	0	0	0	0	1,500
Pre-Recorded Materials	0	0	0	0	0	0	0	1,500
Programming Services	0	0	0	0	0	0	0	0
Web-site Expenses	2,443	3,501	2,171	2,212	3,239	2,871	16,437	13,620

Sheet1

Tapes & Supplies	0	0	0	205	0	6	211	2,100
Other Programming	0	425	1,752	0	1,320	1,092	4,589	5,920
NPPAG/FSRN	11,352	11,352	11,352	11,352	11,352	2,884	59,644	77,520
Special Programming	0	0	0	0	0	0	0	8,000
Non-Op Grant Expenses	0	72	57	71	48	48	296	1,380
TOTAL PROGRAMMING	19,080	21,290	24,580	17,914	23,363	11,681	117,908	152,647
DEVELOPMENT EXPENSES								
Printing - Regular	0	0	1,066	746	0	0	1,812	3,695
Printing - Subscriptions	523	1,400	31	-26	1,688	1,311	4,927	9,826
Telemarketing Expense	0	0	0	0	0	0	0	0
Caging Costs (Sub Svc)	0	1,594	1,878	3,241	1,597	2,736	11,046	16,458
Postage - Renewals & Bills	2,349	3,039	3,833	1,171	3,692	2,393	16,477	18,410
Mailing Services	986	682	838	0	1,825	0	4,331	5,208
Subscription Supplies	0	484	1,059	979	2	0	2,524	4,125
Premiums	8,564	2,450	13,131	27,552	16,396	12,090	80,183	89,186
Fund Drive Expenses	784	0	483	0	1,185	0	2,452	634
Premium Shipping/Packaging/Postage	404	878	5,203	2,121	-134	5,320	13,792	18,300
Advertising/Promotion	1,636	3,522	749	0	0	0	5,907	4,000
Marketing	0	0	0	0	0	0	0	0
Direct Mail - Printing	527	0	800	-800	1,158	0	1,685	29,700
Direct Mail - Postage	0	0	860	6,483	0	0	7,343	32,670
Other Development	0	12	0	0	0	0	12	600
Major Donor Expenses	399	450	108	963	4,778	2,893	9,591	13,000
TOTAL DEVELOPMENT	16,172	14,511	30,039	42,430	32,187	26,743	162,082	245,812
COMMUNITY EVENTS								
Community Events	3,310	1,055	275	222	7,592	2,397	14,851	12,700
Crafts Fair Expenses	36,170	9,993	29,517	15,168	1,060	89	91,997	107,400
TOTAL COMMUNITY EVENTS	39,480	11,048	29,792	15,390	8,652	2,486	106,848	120,100

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of Lstnr Support	80,381	69,214	17,623	26,368	122,277	27,328	343,192	360,600
TOTAL EXPENSES	416,776	339,595	356,541	305,887	432,359	297,734	2,148,893	2,260,644
"CASH & CAPITAL"								
Office Furniture	0	0	574	0	0	0	574	0
Transmitter Equipment	0	0	0	369	0	0	369	7,500
Computer Equipment	1,280	0	0	0	0	0	1,280	4,200
Equipment	0	0	0	11,661	6,050	0	17,711	7,200
Capital (Building)Improvements	1,563	0	0	0	500	0	2,063	18,000
Contingency (Legal/Capital)	0	0	0	0	0	0	0	28,002
Non-cash postage	(3567)	(5106)	(8559)	(4988)	(2832)	(8173)	-33,225	0
Neopost postage	4000	6000	8000	4000	4000	8000	34,000	0
Debt Repayment (Cash In)	(1,992)	(1,747)	(441)	(659)	(3,057)	(683)	(8,580)	(1,803)
NET "CASH & CAPITAL"	1,284	-853	-426	10,383	4,661	-856	14,192	63,099
TOTAL EXPENSES/CAPITAL	418,060	338,742	356,115	316,270	437,020	296,878	2,163,084	2,323,743
NET CASH	123,123	102,813	-153,841	-105,592	275,082	-100,908	140,678	201,536