

**KPFA Income Statement Sep07
(unaudited version)**

| | Oct-06 | Nov-06 | Dec-06 | Jan-07 | Feb-07 | Mar-07 | Apr-07 | May-07 | Jun-07 | Jul-07 | Aug-07 | Sep-07 | Total Actual | Budget |
|---------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|------------------|
| | Actual MTD | Actual MTD | Actual MTD | Actual MTD | Actual MTD | Actual MTD | Actual MTD | Actual MTD | Actual MTD | Actual MTD | Actual MTD | Actual MTD | YTD Sep07 | YTD Sep07 |
| <u>INCOME</u> | | | | | | | | | | | | | | |
| Listener Support | 610,764 | 165,678 | 148,371 | 155,807 | 686,867 | 158,435 | 123,778 | 550,513 | 169,047 | 67,255 | 371,587 | 44,020 | 3,252,122 | 3,531,226 |
| Donations | 2,190 | 10,255 | 11,500 | 28,027 | -21,635 | 30,000 | 12,783 | 56,046 | 5,058 | 2,114 | 180 | 133,877 | 270,395 | 583,000 |
| Corporate Match | 630 | 1,360 | 1,348 | 1,165 | 325 | 1,351 | 461 | 685 | 0 | 1,396 | 588 | 10 | 9,319 | 2,400 |
| Temp Restricted Donation | | | | | | | | | | | | 11,246 | 11,246 | 0 |
| Interest Income | 3,842 | 3,644 | 5,845 | 4,149 | 7,216 | 7,611 | 6,360 | 5,866 | 7,632 | 5,620 | 5,487 | 8,877 | 72,149 | 52,350 |
| Community Events | 5,411 | 5,179 | 2,636 | 310 | 0 | 0 | 2,895 | 1,728 | 2,266 | 0 | 0 | 0 | 20,425 | 18,000 |
| Crafts Fair Income | 36,995 | 9,231 | 65,737 | 2,549 | 1,145 | 366 | -800 | 0 | 90 | 315 | 2,790 | 70,368 | 188,786 | 172,750 |
| Grants Income | 0 | 0 | 0 | 35,000 | 28,599 | 0 | 0 | 0 | 30,000 | 0 | 0 | 0 | 93,599 | 78,000 |
| CPB Grant (amortization) | 38,203 | 38,203 | 38,203 | 38,203 | 38,203 | 38,203 | 38,203 | 38,203 | 38,202 | 38,203 | 38,203 | 38,202 | 458,434 | 452,440 |
| TOTAL INCOME | 698,035 | 233,550 | 273,640 | 265,210 | 740,720 | 235,966 | 183,680 | 653,041 | 252,295 | 114,903 | 418,835 | 306,600 | 4,376,475 | 4,890,166 |
| <u>EXPENSES</u> | | | | | | | | | | | | | | |
| SALARIES/TAXES | | | | | | | | | | | | | | |
| Salaries & Severance | 157,789 | 151,496 | 153,788 | 148,920 | 151,663 | 148,045 | 147,413 | 148,696 | 140,605 | 137,131 | 156,649 | 164,173 | 1,806,368 | 1,871,652 |
| FICA Tax | 12,062 | 11,520 | 11,678 | 11,552 | 11,468 | 11,317 | 11,260 | 11,358 | 10,853 | 10,473 | 11,966 | 11,247 | 136,754 | 143,181 |
| SUI Tax | 894 | 920 | 797 | 9,363 | 8,333 | 4,228 | 2,190 | 1,217 | 696 | 615 | 733 | -1,125 | 28,861 | 51,321 |
| Pension | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 32,026 | 32,026 | 34,887 |
| 403b Expense | 997 | 2,128 | 2,110 | 2,056 | 3,131 | 2,077 | 2,073 | 2,034 | 2,060 | 2,040 | 2,240 | 2,107 | 25,053 | 36,600 |
| Health Benefits | 24,946 | 25,141 | 27,242 | 30,146 | 49,860 | 27,728 | 28,610 | 26,491 | 29,721 | 30,578 | 24,213 | 26,651 | 351,327 | 337,467 |
| Child Care | 625 | 625 | 875 | 1,125 | 375 | 625 | 500 | 448 | 410 | 1,075 | 1,011 | 400 | 8,094 | 11,000 |
| Consultants | 1,813 | 7,414 | 1,500 | 10,800 | 2,200 | 5,550 | 6,450 | 6,738 | 10,740 | 2,960 | 9,957 | 5,335 | 71,457 | 30,500 |
| TOTAL SAL. & RELATED | 199,126 | 199,244 | 197,990 | 213,962 | 227,030 | 199,570 | 198,496 | 196,982 | 195,085 | 184,872 | 206,769 | 240,814 | 2,459,940 | 2,516,608 |
| ADMINISTRATIVE EXPENSES | | | | | | | | | | | | | | |
| Telephone | 812 | 3,998 | 3,084 | 2,944 | 2,490 | 3,507 | 2,082 | 2,681 | 2,855 | 2,720 | 2,426 | 3,994 | 33,593 | 38,400 |
| Telephone Radio Lines | 177 | 1,189 | 1,752 | 1,739 | 1,691 | 1,278 | 1,917 | 1,618 | 1,617 | 1,323 | 1,898 | 3,418 | 19,617 | 21,369 |
| Postage - regular | 195 | 779 | 187 | 179 | 766 | 45 | 167 | 171 | 0 | 769 | 358 | 115 | 3,731 | 3,840 |
| Postage - messenger | -78 | 178 | 114 | 147 | 264 | 0 | 51 | 160 | 111 | 101 | 239 | 0 | 1,287 | 2,460 |
| Assoc/Periodicals | 3,285 | 64 | 139 | 0 | 53 | 712 | 655 | 53 | 88 | 130 | 3,280 | 90 | 8,549 | 6,660 |

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|---------------------------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|----------------|----------------|
| Professional Serv/Legal | 0 | 1,809 | 27,683 | 2,250 | 1,021 | 2,307 | 4 | 697 | 136,166 | 766 | 1,062 | 3,394 | 177,159 | 6,000 |
| Insurance | 0 | 0 | 0 | 0 | 0 | 9,184 | 0 | 0 | 0 | 0 | 0 | 0 | 9,184 | 6,000 |
| Bank/Credit card fees | 2,269 | 17,410 | 2,659 | 555 | 2,416 | 15,776 | 2,231 | 10,808 | 3,643 | 1,832 | 2,347 | 6,247 | 68,193 | 57,665 |
| Conferences/Training | 668 | 796 | 400 | 651 | 2,220 | 3,490 | 475 | 423 | 688 | 1,083 | 360 | 624 | 11,878 | 7,900 |
| Travel | 244 | 139 | 2,809 | 5,452 | 1,764 | 603 | 3,982 | 781 | 673 | 2,340 | 1,248 | 1,696 | 21,731 | 26,300 |
| National/Local Station Board | 0 | 100 | 310 | 1,553 | 290 | -87 | 1,714 | -35 | 265 | 1,379 | 274 | 800 | 6,563 | 11,670 |
| LSB Elections | 62,221 | 6,319 | 554 | 1,000 | -28,507 | 0 | 884 | 930 | 1,092 | 930 | 3,188 | -6,141 | 42,470 | 53,740 |
| Office Supplies | 1,297 | 1,916 | 695 | 1,183 | 1,511 | 986 | 118 | 2,267 | 552 | 398 | 1,028 | 2,189 | 14,140 | 15,000 |
| Property/Sales Tax | 0 | 1,367 | 132 | -960 | 6,089 | 0 | 246 | 0 | 0 | 0 | 990 | 0 | 7,864 | 7,572 |
| Parking/Rent | 272 | 620 | 0 | 0 | 310 | 310 | 0 | 310 | 310 | 660 | 340 | 349 | 3,481 | 5,400 |
| Tower Rent | 0 | 0 | 0 | 0 | 0 | 720 | 0 | 240 | 120 | 0 | 120 | 120 | 1,320 | 5,040 |
| Rent & Lease of Equipment | 1,993 | 5,052 | 4,079 | 1,789 | 997 | 2,422 | 1,499 | 0 | 0 | 0 | 0 | 2,453 | 20,284 | 30,604 |
| Utilitites | 0 | 2,232 | 2,230 | 1,804 | 2,094 | 1,318 | 2,202 | 1,779 | 3,175 | 2,691 | 2,994 | 5,449 | 27,968 | 24,850 |
| Utilities Tower | 3,383 | 22 | 3,032 | 5,917 | 0 | 5,801 | 2,761 | 3,899 | 4,048 | 4,522 | 3,903 | 4,068 | 41,356 | 36,140 |
| Maint Non-Tech & Tech | 1,887 | 1,887 | 5,059 | 5,014 | 2,940 | 3,859 | 3,453 | 2,615 | 3,259 | 1,804 | 18,496 | 5,778 | 56,051 | 73,185 |
| Other Administrative | 54 | 365 | 237 | 240 | 507 | 635 | 539 | 3,011 | 451 | 893 | 206 | 891 | 8,029 | 3,050 |
| Search Cost/Moving | 0 | 0 | 0 | 0 | 150 | 50 | 0 | 43 | 829 | 642 | 634 | 355 | 2,703 | 4,200 |
| Rental Property Expense | 0 | 10 | 9 | 9 | 8 | 9 | 9 | 9 | 9 | 10 | 9 | 0 | 91 | 3,025 |
| Computer Maintenance | 457 | 750 | 1,371 | 2,171 | 4,807 | 141 | 1,012 | 341 | -194 | 324 | 2,537 | 2,015 | 15,732 | 9,650 |
| TOTAL ADMINISTRATIVE | 79,136 | 47,002 | 56,535 | 33,637 | 3,881 | 53,066 | 26,001 | 32,801 | 159,757 | 25,317 | 47,937 | 37,904 | 602,974 | 459,720 |
| PROGRAMMING EXPENSES | | | | | | | | | | | | | | |
| News Services | 7,686 | 2,297 | 1,334 | 6,926 | 1,334 | 1,334 | 1,334 | 0 | 3,668 | 2,334 | 2,334 | 1,000 | 31,581 | 36,482 |
| News Department | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Apprenticeship Training Expense | 0 | 0 | 300 | 396 | 232 | 613 | 713 | -30 | 300 | 345 | 175 | 0 | 3,044 | 4,775 |
| Satellite Interconnect | 2,020 | -1,020 | 7,400 | 2,020 | 500 | 1,520 | -520 | 500 | 500 | -1,020 | 2,020 | -1,020 | 12,900 | 13,980 |
| Maintenance Technical | 3,272 | 418 | 964 | 1,046 | -88 | 504 | 621 | 262 | 572 | 271 | 567 | 3,483 | 11,892 | 12,882 |
| Maintenance Engineer | 0 | 120 | 120 | 870 | 120 | -600 | 120 | -120 | 0 | 120 | 0 | 0 | 750 | 3,000 |
| Pre-Recorded Materials | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,000 |
| Programming Services | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Web-site Expenses | 2,787 | 2,507 | 1,047 | 3,642 | 3,319 | 2,425 | 1,966 | 2,070 | 1,978 | 1,990 | 2,022 | 2,237 | 27,990 | 25,978 |
| Tapes & Supplies | 0 | 137 | 0 | 1,712 | 0 | 88 | 0 | 0 | 0 | 0 | 0 | 0 | 1,937 | 6,600 |
| Other Programming | 0 | 0 | 945 | 0 | 40 | 540 | 1,080 | 0 | 945 | 1,092 | 2,215 | 2,527 | 9,384 | 13,840 |
| NPPAG/FSRN | 12,918 | 12,918 | 12,918 | 12,918 | 12,918 | 12,918 | 12,918 | 12,918 | 12,918 | 12,918 | 12,918 | 12,918 | 155,016 | 148,200 |
| Special Programming | 640 | 1,120 | 160 | -434 | 0 | -2,547 | 0 | 0 | 0 | 0 | 0 | 0 | -1,061 | 12,000 |
| Non-Op Grant Expenses | 1,379 | 202 | 70 | 644 | 70 | 1,219 | 600 | 2,549 | 100 | 70 | 223 | 489 | 7,615 | 2,856 |

| | | | | | | | | | | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|
| TOTAL PROGRAMMING | 30,702 | 18,699 | 25,258 | 29,740 | 18,445 | 18,014 | 18,832 | 18,149 | 20,981 | 18,120 | 22,474 | 21,634 | 261,048 | 283,593 |
| DEVELOPMENT EXPENSES | | | | | | | | | | | | | | |
| Printing - Regular | -10 | 1,591 | 533 | -18 | 2,200 | 0 | -218 | -23 | -131 | 3,516 | 0 | 0 | 7,440 | 5,880 |
| Printing - Subscriptions | 0 | 2,206 | 790 | 11,336 | 0 | -10,498 | 0 | 675 | 1,846 | 2,664 | 478 | -60 | 9,437 | 16,527 |
| Telemarketing Expense | 0 | 0 | 7,217 | 9,649 | 2,274 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19,140 | 13,836 |
| Caging Costs (Sub Svc) | 0 | 2,233 | 2,570 | 2,216 | 1,620 | 3,592 | 0 | 3,409 | 2,932 | 1,880 | 2,741 | 4,303 | 27,496 | 43,704 |
| Postage - Renewals & Bills | 2,127 | 1,377 | 2,087 | 12,095 | 1,728 | -5,113 | 2,309 | 2,158 | 1,654 | 4,447 | 2,789 | 3,039 | 30,697 | 33,420 |
| Mailing Services | 0 | 0 | 841 | 3,714 | 0 | 1,186 | 1,855 | 866 | 1,541 | 895 | 0 | 1,688 | 12,586 | 12,240 |
| Subscription Supplies | 31 | 2,446 | 645 | 171 | 0 | 68 | 1,503 | 1,079 | 0 | 138 | 1,104 | 1,358 | 8,543 | 5,250 |
| Premiums | 1,196 | 12,252 | 21,548 | 2,503 | 6,975 | 28,185 | 26,693 | 7,170 | 14,038 | 12,988 | 8,649 | 16,484 | 158,681 | 188,271 |
| Fund Drive Expenses | 235 | 0 | 266 | 74 | 53 | 0 | 0 | 1,055 | 0 | 0 | 88 | 105 | 1,876 | 1,268 |
| Premium | | | | | | | | | | | | | | |
| Shipping/Packaging/Postage | -127 | 4,453 | 2,786 | 1,447 | -309 | 11 | 2,937 | -551 | -20 | 5,218 | 5,491 | 2,024 | 23,360 | 31,809 |
| Advertising/Promotion | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,000 | 644 | 0 | 0 | 0 | 1,644 | 10,000 |
| Marketing | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24 | 136 | 1,828 | 0 | 0 | 1,988 | 0 |
| Direct Mail - Printing | 0 | 0 | 0 | 0 | 6,198 | 11,336 | 0 | 0 | 0 | 11,214 | 0 | 0 | 28,748 | 31,814 |
| Direct Mail - Postage | 0 | 0 | 3,159 | 0 | 0 | 7,489 | 6,651 | 0 | 0 | 74 | 0 | 0 | 17,373 | 23,053 |
| Other Development | 0 | 45 | 250 | 1,037 | 0 | 20 | 0 | 433 | 0 | 0 | 0 | 5 | 1,790 | 1,200 |
| Major Donor Expenses | 0 | 489 | 12,015 | 450 | 0 | 0 | 343 | 742 | 0 | 0 | 6,213 | 8,812 | 29,064 | 32,000 |
| TOTAL DEVELOPMENT | 3,452 | 27,092 | 54,707 | 44,674 | 20,739 | 36,276 | 42,073 | 18,037 | 22,640 | 44,862 | 27,553 | 37,758 | 379,863 | 450,272 |
| COMMUNITY EVENTS | | | | | | | | | | | | | | |
| Community Events | 215 | 4,961 | 870 | 198 | 1,223 | 1,006 | 1,105 | 2,254 | 2,985 | 0 | 193 | 2,414 | 17,424 | 15,200 |
| Crafts Fair Expenses | 14,000 | 14,332 | 23,048 | 25,002 | 2,932 | 1,860 | 1,108 | 1,733 | 9,421 | 966 | 1,825 | -12,901 | 83,326 | 99,500 |
| TOTAL COMMUNITY EVENTS | 14,215 | 19,293 | 23,918 | 25,200 | 4,155 | 2,866 | 2,213 | 3,987 | 12,406 | 966 | 2,018 | -10,487 | 100,750 | 114,700 |
| TOTAL CENTRAL SERVICES @ 20% of Lstnr Support | 122,153 | 33,136 | 28,921 | 31,914 | 145,386 | 23,675 | 24,756 | 110,103 | 33,809 | 13,451 | 74,317 | 8,804 | 650,425 | 706,245 |
| TOTAL EXPENSES | 448,784 | 344,466 | 387,329 | 379,127 | 419,636 | 333,467 | 312,371 | 380,059 | 444,678 | 287,588 | 381,068 | 336,427 | 4,455,000 | 4,531,138 |
| "CASH & CAPITAL" | | | | | | | | | | | | | | |
| Bequest (prior year FY06 rec'd Oct) | -322,137 | -19,100 | 0 | 0 | 0 | 0 | -5,000 | 0 | 0 | 0 | 0 | 0 | -346,237 | 0 |
| Office Furniture/Fixtures | 0 | 0 | 0 | 0 | 0 | 0 | 1,489 | 2,197 | 0 | 0 | 0 | 3,379 | 7,065 | 0 |
| Transmitter Equipment | 0 | 12,065 | 3,053 | 0 | 0 | 0 | 2,852 | 12,480 | 7,209 | 715 | 3,102 | 3,025 | 44,501 | 57,000 |
| Computer Equipment | 1,390 | 843 | 0 | 0 | 0 | 0 | 2,348 | 0 | 978 | 0 | 0 | -3,224 | 2,335 | 10,000 |

| | | | | | | | | | | | | | | |
|---------------------------------|-----------------|-----------------|-----------------|-----------------|----------------|----------------|-----------------|----------------|-----------------|-----------------|----------------|-----------------|------------------|------------------|
| Equipment | 0 | 0 | 0 | 1,404 | 0 | 0 | 0 | 0 | 0 | 36,639 | 0 | 0 | 38,043 | 36,000 |
| Capital (Building)Improvements | 0 | 0 | 0 | 0 | 3,300 | 0 | 1,050 | 0 | 0 | 0 | 4,800 | 9,600 | 18,750 | 78,000 |
| Contingency (Legal/Capital) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -128,000 | -128,000 | 60,000 |
| Non-cash postage | (2751) | (6521) | (4594) | (2620) | (1995) | (6062) | (4127) | (1995) | (9341) | (5850) | (3930) | (3961) | -53,747 | 0 |
| Neopost postage | 2000 | 6,000 | 6,000 | 2,000 | 2,000 | 7,941 | 4,000 | 2,000 | 6,000 | 8,000 | 4,000 | 4,000 | 53,941 | 0 |
| Debt Repayment (Cash In) | (3,054) | (828) | (742) | (779) | (727) | (592) | (619) | (2,753) | (845) | (336) | (1,858) | (2,201) | -11,276 | -3,531 |
| NET "CASH & CAPITAL" | -324,552 | -7,541 | 3,717 | 5 | 2,578 | 1,287 | 1,993 | 11,929 | 4,001 | 39,168 | 6,114 | -117,382 | -374,625 | 237,469 |
| TOTAL EXPENSES/CAPITAL | 124,232 | 336,924 | 391,046 | 379,132 | 422,214 | 334,754 | 314,364 | 391,988 | 448,679 | 326,756 | 387,182 | 219,045 | 4,080,376 | 4,768,607 |
| NET CASH | 573,803 | -103,374 | -117,406 | -113,922 | 318,506 | -98,788 | -130,684 | 261,053 | -196,384 | -211,853 | 31,653 | 87,555 | 296,099 | 121,559 |